

2020-2021

Financial Report

GEORGE WASHINGTON

An authorized cast bronze by The George Washington University from the original by Jean Antoine Houdon (1791-1828) which stands in the main square in Richmond, Virginia. It was purchased by The George Washington University in 1932 on the occasion of the George Washington Bicentennial. After standing for a number of decades on the campus, the statue found its permanent home in the University Yard and was dedicated on the night of September 3, 1985. "George Washington" part of The George Washington University Permanent Campaign.

THE GEORGE
WASHINGTON
UNIVERSITY

WASHINGTON, DC



Message from Mark Diaz

Executive Vice President
and Chief Financial Officer



I am pleased to present to you on behalf of the George Washington University the highlights of our financial reports for fiscal 2021. The university's strategic fiscal management continues to support our academic mission and position GW for success in our third century.

During fiscal 2021, we have continued to collaborate closely with our faculty, students, staff, and the Board of Trustees to identify areas for support and investment.

The university is investing in priorities, inside and outside of the classroom, that support the academic mission. We are making significant commitments to improving the student experience and providing our students with the resources they need to succeed. We also continue to advance efforts that enhance our research enterprise and philanthropic contributions, focusing in particular on student financial aid.

As was the case for all institutions of higher education, fiscal 2021 finances continued to be marked by the impact of the pandemic. Keeping the health and safety of the university community our foremost priority, the university held courses online for the full 2020-21 academic year and offered limited on-campus housing. This resulted in significant financial implications; however, GW has remained careful and deliberate in its management of these challenges and achieved nearly break-even operating results.

Our commitment to our campus and local communities strengthened in fiscal 2021, including through caring for patients and making investments in our medical enterprise and health and safety protocols. The Medical Faculty Associates received funding from the federal and District governments to help mitigate the adverse financial impacts of COVID-19, and as we have received additional distributions from the Higher Education Emergency Relief Fund, we have provided grants to our students and invested in health and safety. Moving forward, we are continuing to take actions that prioritize health, safety, care, and the academic mission while ensuring long-term fiscal sustainability.

The financial results detailed in the following pages are strong and allow the university not only to continue to fulfill our teaching and research through this unprecedented time but also to position us strategically for excellence in our third century.

Sincerely,
Mark Diaz

Management Discussion and Analysis of Financial Condition and Results of Operations – FY2021

The purpose of this discussion is to augment the financial statements by providing management’s perspective on the university’s financial health and the related impact on our mission and aspirations. We also describe in greater detail significant items that influenced the university’s financial statements in FY21.

COVID-19 Pandemic Response

The university’s response to the COVID-19 pandemic has been careful and deliberate. To ensure the health and safety of its community, the university held undergraduate courses and graduate programs online for the full 2020-21 academic year and offered only very limited on-campus housing for students.

Our response to the pandemic, chosen to safeguard the health and well-being of our community, had widespread financial implications. Student tuition and fees, net was impacted by lower enrollment and the 10% discount provided

to undergraduate students who did not live on campus. Revenue from Auxiliary enterprises declined due to the reduction in students living on campus.

The university received assistance in addressing the economic impacts of the COVID-19 pandemic through distributions from the Higher Education Emergency Relief Fund. To further mitigate decreases in revenue, the university implemented cost-saving strategies that included decreases in Salaries and benefits and Purchased services. Certain other operating expenses were naturally reduced due to travel restrictions and having limited students, faculty and staff on campus.

The clinical practice of GW faculty physicians, Medical Faculty Associates (MFA), received nearly \$15 million in grants from the federal and Washington, D.C., governments to help mitigate the adverse financial impacts of COVID-19.

See Note 17 for more details on the impact of the COVID-19 pandemic.



FY21 Results of Operations

Our consolidated balance sheet remains strong with growth in total assets of \$157 million. Investments increased \$591 million, driven by robust endowment performance and investment of excess cash. Cash decreased by \$416 million mainly due to converting cash to investments and to repaying the \$175 million line of credit the university drew in May 2020 to provide liquidity as the university responded to the COVID-19 pandemic.

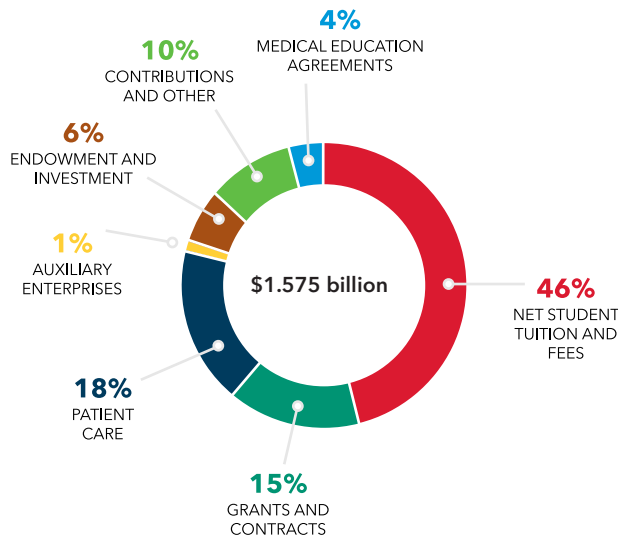
Consolidated net assets increased by \$269 million in FY21, with an increase of \$317 million attributable to the university and a decrease of \$48 million attributable to the clinical practice of GW faculty physicians, Medical Faculty Associates (MFA).

In terms of the university's stand-alone performance, operating revenue decreased by 9% over the prior year and operating expenses decreased by 11% over the prior year.

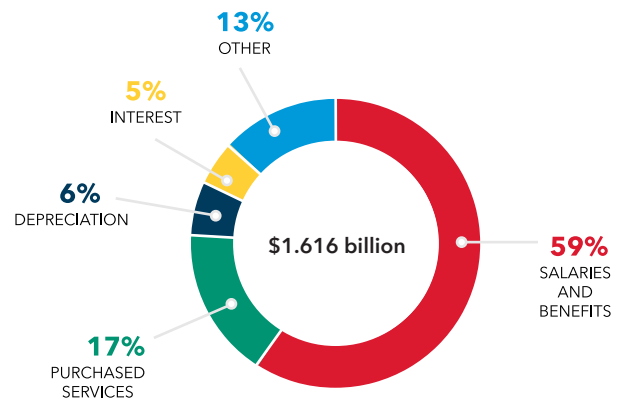
The university carefully monitored its financial condition throughout the year and achieved nearly break-even operating results, with an increase in net assets from operating activities of \$7 million. This increase is due to the careful implementation of cost mitigation strategies throughout FY21 with the goal of achieving break-even operating results amid the challenges and uncertainty posed by the COVID-19 pandemic. The remaining increase in the university's overall net assets is largely attributable to investment performance.

Overall, MFA's revenue and expenses both increased 5% year-over-year. MFA saw an approximate \$10 million (3%) increase in Patient care revenue due to better revenue cycle management and an increase in certain reimbursement rates. Expenses increased mainly in Purchased services due to MFA outsourcing all revenue cycle activities, from patient registration through billing and collections.

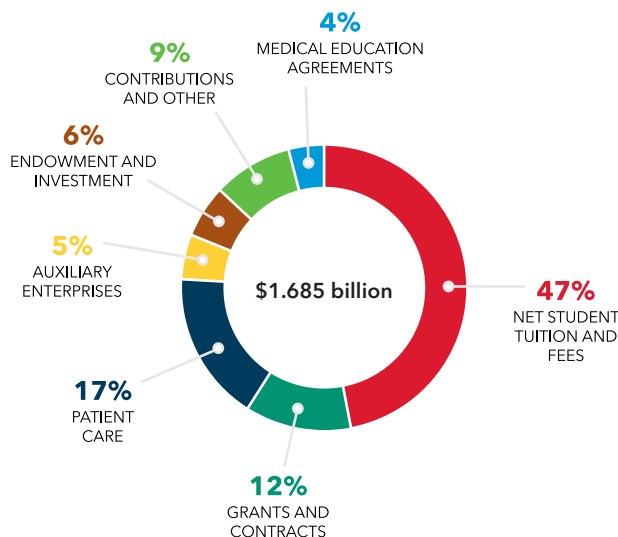
FY21 Operating Revenue



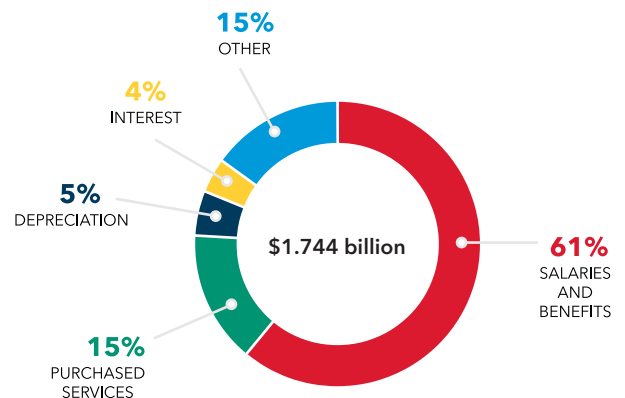
FY21 Operating Expenses



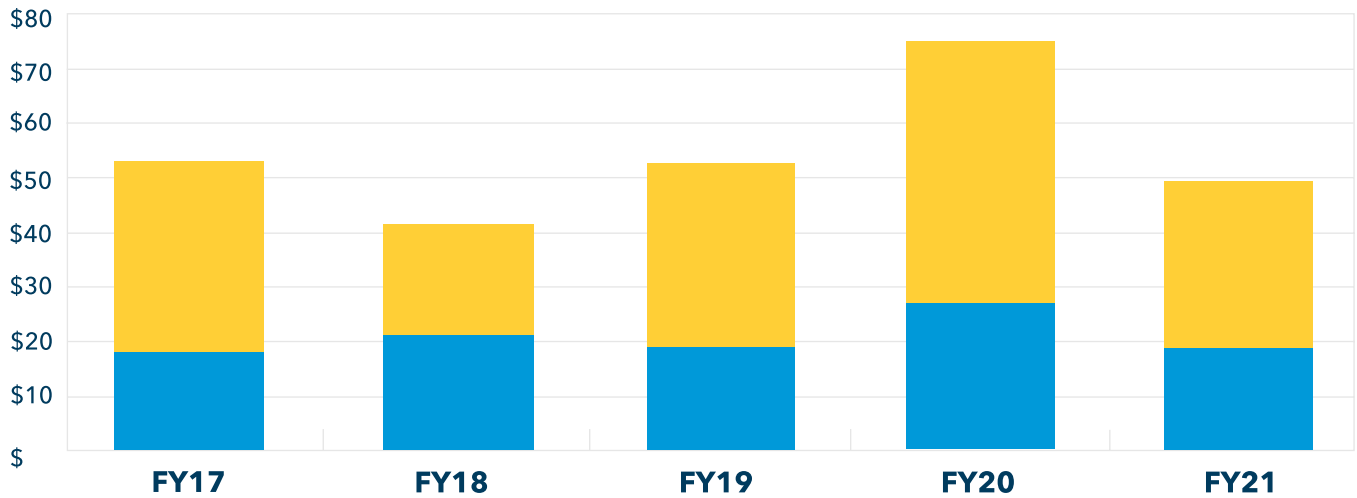
FY20 Operating Revenue



FY20 Operating Expenses



Contributions



Contribution Revenue Composition (in millions)

■ Without donor restrictions ■ With donor restrictions

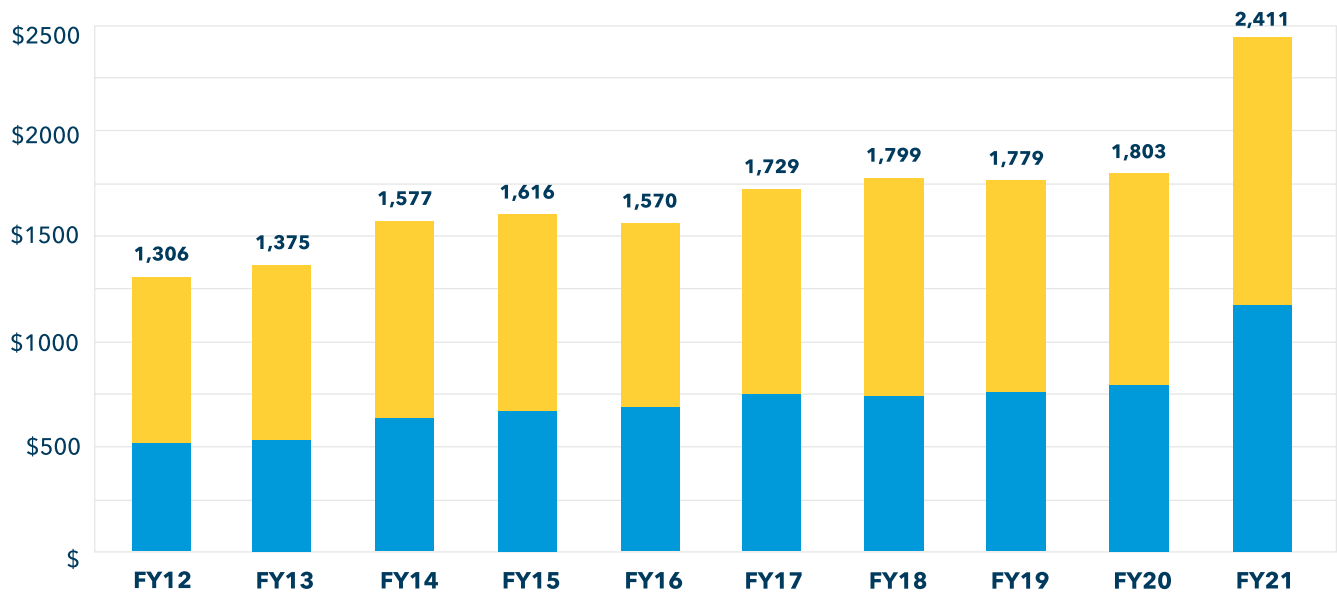
Contributions to the university provide vital funding for academic priorities, financial aid for students and help build a strong future by growing the university’s endowment.

In April 2021, the university held its first ever Giving Day, in conjunction with the university’s ongoing bicentennial celebration. Giving Day was a success, raising nearly \$1 million from more than 2,000 donors. Funds were raised for student scholarships and support, university initiatives and areas of need for individual schools and divisions. More than a dozen donors from across the university’s schools and affinity communities committed to match the funds raised.

Also during FY21, the RCHN Community Health Foundation (RCHN CHF) awarded \$7 million, one of its three final major gifts as a private foundation, to the Geiger Gibson Program in Community Health at the Milken

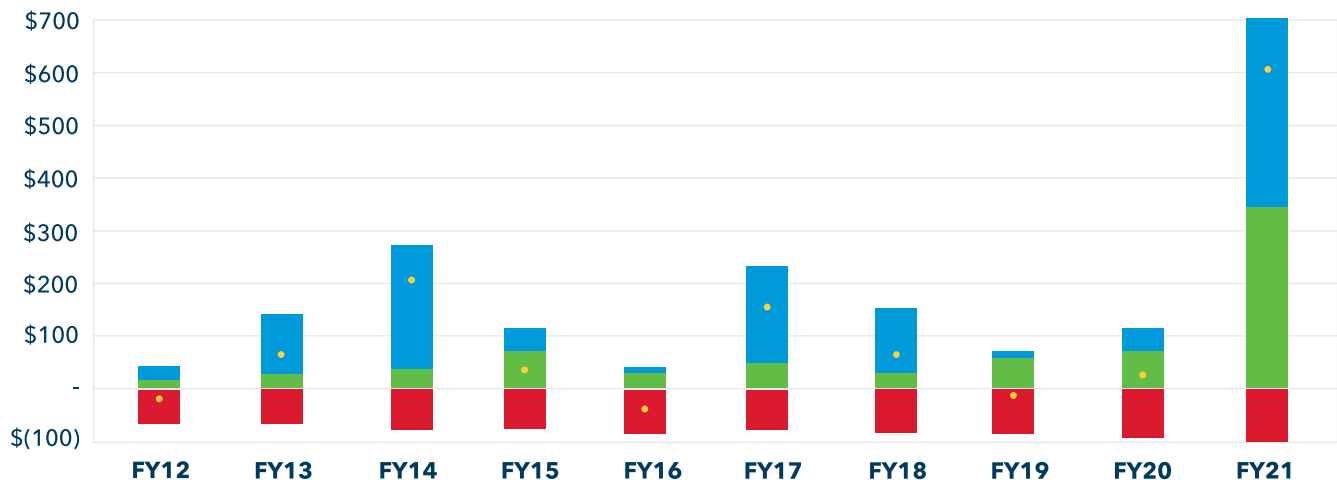
Institute School of Public Health. The Geiger Gibson Program has played an important role for students, offering research assistantships along with the opportunity to interact with policy leaders from Congress and federal administrative agencies to individual state policy forums and the judicial branch. The RCHN CHF gift will build on and expand the existing scope of work, providing support for the Geiger Gibson Program’s Health Policy Fellows program for health center staff, awards and recognition programs for emerging leaders and distinguished visitors, collaboration with the National Center for Medical-Legal Partnership, cutting-edge scholarship on health equity and law and expansion of the community health and equity focus within the Master of Health Administration programs.

Endowment



End of Year Total Endowment Market Value (in millions)

■ Real Estate ■ Pooled Endowment



Change in Endowment Market Value (in millions)

■ Gifts and Transfers ■ Investment Return, net
 ■ Endowment Distribution ● Net Change in Market Value

During the year ended June 30, 2021, the University has reclassified internal debt previously allocated to the portfolio of real estate investment properties. The resulting increase in value is reflected as part of Gifts and Transfers.

Endowed funds are the cornerstone for philanthropy at GW. These funds yield enduring returns and perpetual impact, enabling us to strategically plan for the university’s future. In FY21, the total endowment market value increased by 34% to \$2.411 billion, due to strong investment performance paired with significant gifts and transfers into the endowment. Endowment payout provided \$100 million in support of university activities. The endowment assets in aggregate generated a one-year return of 19.8% and a five-year annualized investment return of 8.4%.

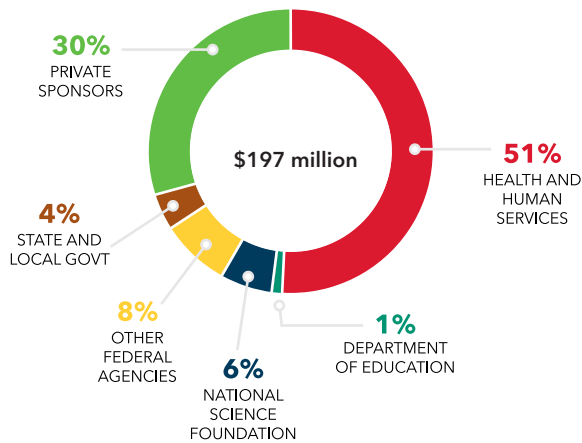
During FY21, the university directed more than \$11 million in unrestricted gifts to endow need-based student scholarships. These endowments help current and future students pursue

their dream of attending and graduating from college.

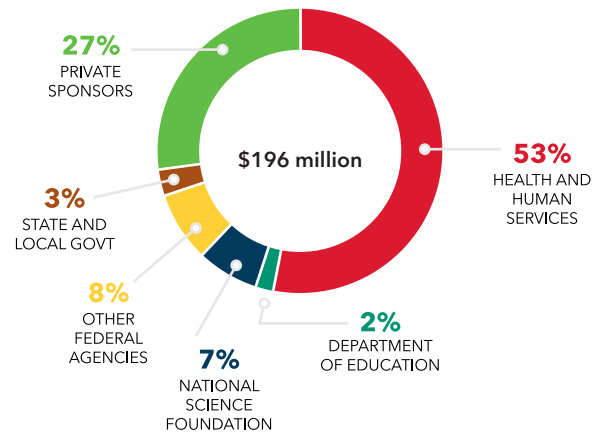
The largest of these gifts comes from the estates of Mary H. Shepard and Josephine R. Shepard. The Shepards are part of a distinguished alumni legacy family, with both sisters and their father, Donald D’arcy Shepard, graduating from GW in 1964, 1965 and 1918, respectively. The Shepards’ gift is making possible scholarships to undergraduate students identified as having significant financial need starting with the 2021-22 academic year.

A major gift from the estate of Mildred Bland Miller, the wife of the late Woodrow W. Miller, a 1947 alumnus is also funding scholarships for first-year undergraduate students starting with the 2021-22 academic year.

Research



FY21 Externally Funded Research



FY20 Externally Funded Research

FY21 research revenue, included in Grants and contracts on the Consolidated Statement of Activities, increased 1%, due to non-federal projects. During the year, the university served as a clinical research site, playing an important role in a historic effort to rapidly develop and test investigational vaccines to protect against COVID-19. This revenue is reported under Private Sponsors on the above chart.

New for FY21, the university was selected by the Department of Homeland Security (DHS) Science and Technology Directorate to lead a Center of Excellence that will deliver a pilot Master of Business Administration program focused on security technology transition from federal research and development to operational use. This revenue is reported under Other Federal Agencies on the above chart.

The university also continued two existing projects sponsored by the National Institutes of Health, which is reported under the U.S. Department of Health and Human Services, its parent agency, on the above chart.

The first project, Glycemia Reduction Approaches in Diabetes: A Comparative Effectiveness Study (GRADE), is a

long-term study of different treatments for type 2 diabetes. Most people with diabetes eventually need two medications to control blood glucose levels, and it is a challenge to determine which of the many possible drugs is the best choice among people already treated with metformin, the most commonly used diabetes drug. GRADE randomly assigns participants to one of four commonly used glucose-lowering drugs, in addition to metformin, and will follow the participants for up to seven years. The goal is to determine which combination of two diabetes medications is best for achieving good glycemic control, has the fewest side effects, and is the most beneficial for overall health in long-term treatment for people with type 2 diabetes.

The second project, the D.C. Cohort Longitudinal HIV Study, collects clinical data from approximately 10,000 consenting people living with HIV and receiving care at 15 HIV clinics in the District of Columbia. The goal of this project is to improve the quality of care and treatment people living with HIV receive at large clinics in D.C.



REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

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To the Board of Trustees of The George Washington University

We have audited the accompanying consolidated financial statements of The George Washington University and subsidiaries (the "University"), which comprise the consolidated balance sheets as of June 30, 2021 and 2020, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the University's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of The George Washington University and subsidiaries as of June 30, 2021 and 2020, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Supplementary information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying Consolidating Balance Sheet as of June 30, 2021 and Consolidating Statement of Activities for the year ended June 30, 2021 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures. These additional procedures included comparing and reconciling the information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Grant Thornton LLP

Boston, Massachusetts
September 28, 2021

CONSOLIDATED BALANCE SHEETS

As of June 30, 2021 and 2020

(in thousands)

| | 2021 | 2020 |
|---|---------------------|---------------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 280,147 | \$ 696,529 |
| Accounts receivable, net | 140,756 | 129,026 |
| Contributions receivable, net | 31,382 | 29,349 |
| Investments | 2,920,432 | 2,329,157 |
| Loans and notes receivable, net | 16,440 | 20,983 |
| Property, plant, and equipment, net | 1,753,568 | 1,771,307 |
| Other assets | 114,397 | 123,907 |
| Total assets | \$ 5,257,122 | \$ 5,100,258 |
| LIABILITIES | | |
| Accounts payable and accrued expenses | \$ 440,352 | \$ 395,258 |
| Deferred revenue | 116,426 | 140,254 |
| Long-term debt, net | 2,116,017 | 2,244,657 |
| Funds advanced for student loans | 19,996 | 25,030 |
| Total liabilities | 2,692,791 | 2,805,199 |
| NET ASSETS | | |
| Without donor restrictions | 1,693,529 | 1,609,161 |
| With donor restrictions | 870,802 | 685,898 |
| Total net assets | 2,564,331 | 2,295,059 |
| Total liabilities and net assets | \$ 5,257,122 | \$ 5,100,258 |

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF ACTIVITIES

Year Ended June 30, 2021

(in thousands)

| | 2021 | | |
|---|-------------------------------|----------------------------|---------------------|
| | Without Donor Restrictions | With Donor Restrictions | Total |
| OPERATING REVENUE | | | |
| Student tuition and fees, net of \$323,230 University funded scholarships | \$ 722,702 | \$ - | \$ 722,702 |
| Patient care, net | 287,771 | - | 287,771 |
| Grants and contracts including indirect cost recoveries | 228,755 | - | 228,755 |
| Auxiliary enterprises, net | 15,911 | - | 15,911 |
| Endowment income distributed for operations | 90,813 | - | 90,813 |
| Medical education agreements | 62,150 | - | 62,150 |
| Contributions | 18,631 | - | 18,631 |
| Investment income used in operations | 14,760 | - | 14,760 |
| Net assets released from restrictions | 7,977 | - | 7,977 |
| Other | 125,074 | - | 125,074 |
| Total operating revenue | 1,574,544 | - | 1,574,544 |
| OPERATING EXPENSES | | | |
| Salaries and benefits | 954,845 | - | 954,845 |
| Purchased services | 270,831 | - | 270,831 |
| Depreciation | 90,900 | - | 90,900 |
| Interest | 76,954 | - | 76,954 |
| Scholarships and fellowships | 22,509 | - | 22,509 |
| Other | 199,964 | - | 199,964 |
| Total operating expenses | 1,616,003 | - | 1,616,003 |
| DECREASE IN NET ASSETS FROM OPERATING ACTIVITIES | (41,459) | - | (41,459) |
| NON-OPERATING ACTIVITIES | | | |
| Investment income, net | 187,523 | 185,077 | 372,600 |
| Net assets released from restriction | 26,740 | (34,717) | (7,977) |
| Contributions, net | - | 30,619 | 30,619 |
| Endowment income distributed for operations | (94,930) | 4,117 | (90,813) |
| Other | 6,494 | (192) | 6,302 |
| Total non-operating activities | 125,827 | 184,904 | 310,731 |
| INCREASE IN NET ASSETS | 84,368 | 184,904 | 269,272 |
| NET ASSETS AT THE BEGINNING OF THE YEAR | 1,609,161 | 685,898 | 2,295,059 |
| NET ASSETS AT THE END OF THE YEAR | \$ 1,693,529 | \$ 870,802 | \$ 2,564,331 |

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF ACTIVITIES

Year Ended June 30, 2020

(in thousands)

| | 2020 | | |
|---|-------------------------------|----------------------------|---------------------|
| | Without Donor Restrictions | With Donor Restrictions | Total |
| OPERATING REVENUE | | | |
| Student tuition and fees, net of \$340,440 University funded scholarships | \$ 784,524 | \$ - | \$ 784,524 |
| Patient care, net | 278,212 | - | 278,212 |
| Grants and contracts including indirect cost recoveries | 209,133 | - | 209,133 |
| Auxiliary enterprises, net | 90,387 | - | 90,387 |
| Endowment income distributed for operations | 86,581 | - | 86,581 |
| Medical education agreements | 61,472 | - | 61,472 |
| Contributions | 27,248 | - | 27,248 |
| Investment income used in operations | 18,321 | - | 18,321 |
| Net assets released from restrictions | 12,200 | - | 12,200 |
| Other | 117,026 | - | 117,026 |
| Total operating revenue | 1,685,104 | - | 1,685,104 |
| OPERATING EXPENSES | | | |
| Salaries and benefits | 1,042,738 | - | 1,042,738 |
| Purchased services | 266,940 | - | 266,940 |
| Depreciation | 93,808 | - | 93,808 |
| Interest | 73,953 | - | 73,953 |
| Scholarships and fellowships | 26,471 | - | 26,471 |
| Other | 240,401 | - | 240,401 |
| Total operating expenses | 1,744,311 | - | 1,744,311 |
| DECREASE IN NET ASSETS FROM OPERATING ACTIVITIES | (59,207) | - | (59,207) |
| NON-OPERATING ACTIVITIES | | | |
| Investment income, net | 55,749 | (5,998) | 49,751 |
| Net assets released from restriction | 35,077 | (47,277) | (12,200) |
| Contributions, net | - | 48,270 | 48,270 |
| Endowment income distributed for operations | (87,775) | 1,194 | (86,581) |
| Other | (2,841) | 2,221 | (620) |
| Total non-operating activities | 210 | (1,590) | (1,380) |
| DECREASE IN NET ASSETS | (58,997) | (1,590) | (60,587) |
| NET ASSETS AT THE BEGINNING OF THE YEAR | 1,668,158 | 687,488 | 2,355,646 |
| NET ASSETS AT THE END OF THE YEAR | \$ 1,609,161 | \$ 685,898 | \$ 2,295,059 |

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

Years Ended June 30, 2021 and 2020

(in thousands)

| | 2021 | 2020 |
|---|-------------------|-------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Change in net assets | \$ 269,272 | \$ (60,587) |
| Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities: | | |
| Contributions restricted for long-term investment | (5,839) | (4,068) |
| Donated assets | (73) | (140) |
| Depreciation, amortization and accretion expenses | 90,865 | 93,961 |
| Net realized/unrealized gain on investments | (349,392) | (34,795) |
| Realized gain on sale of real property | (1,009) | - |
| Fire loss | (11,900) | - |
| Other non-cash items | 4,636 | 3,852 |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | (15,549) | 8,043 |
| Contributions receivable | (2,033) | 7,328 |
| Other assets | 9,510 | (98,902) |
| Accounts payable and accrued expenses | 24,337 | 96,240 |
| Deferred revenue | (23,828) | 28,186 |
| Net cash (used in) provided by operating activities | (11,003) | 39,118 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Purchases of investments | (1,083,345) | (463,972) |
| Sales and maturity of investments | 855,975 | 748,210 |
| Purchases of property, plant, and equipment | (69,671) | (87,855) |
| Net proceeds from sale of real property | 2,790 | - |
| Insurance proceeds from fire loss | 11,900 | - |
| Change in other loans and notes receivable | 4,533 | 5,411 |
| Net cash (used in) provided by investing activities | (277,818) | 201,794 |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Contributions restricted for long-term investment | 5,839 | 4,068 |
| Payments of long-term debt | (4,377) | (2,211) |
| Proceeds from borrowings | 30,000 | 125,000 |
| Net (payments of) proceeds from borrowings on lines of credit | (147,566) | 174,091 |
| Payments of debt issuance costs | (735) | (30) |
| Payments of finance lease obligations | (5,688) | (3,295) |
| Change in refundable government student loan funds | (5,034) | (4,582) |
| Net cash (used in) provided by financing activities | (127,561) | 293,041 |
| NET CHANGE IN CASH AND CASH EQUIVALENTS | (416,382) | 533,953 |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR | 696,529 | 162,576 |
| CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR | \$ 280,147 | \$ 696,529 |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION | | |
| Net interest paid | \$ 90,379 | \$ 85,609 |
| Income tax payments | - | 2,668 |

The accompanying notes are an integral part of these consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2021 AND 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The University

The George Washington University (the University or GWU) is a private, not-for-profit institution of higher education based in Washington, D.C. The University provides education and training services, primarily for students at the undergraduate, graduate, and postdoctoral levels, and performs research, training, and other services under grants, contracts, and similar agreements with sponsoring organizations, primarily departments and agencies of the U.S. Government. The University's revenues are predominantly derived from student tuition, housing, fees, and patient service revenue. The University is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

Basis of Presentation and Principles of Consolidation

The consolidated financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America (GAAP) and reporting practices prescribed for not-for-profit entities. The consolidated financial statements include the accounts of the George Washington University and its wholly owned subsidiaries which includes the Medical Faculty Associates, Inc. (MFA). All material intercompany transactions and balances have been eliminated.

Medical Faculty Associates, Inc.

MFA is a 501(c)(3) corporation formed in February 2000 to operate exclusively for the benefit of the University in providing clinical, teaching, and research services. Clinical services include professional physician and related health care services to patients in the greater Washington, D.C. community. MFA Physicians Insurance Company (MFA-PIC) is a wholly owned subsidiary of MFA and provides professional liability insurance for MFA and its employed physicians and providers. MFA maintains its accounts and prepares stand-alone financial statements in conformity with GAAP applicable to not-for-profit health care entities. MFA-PIC is a foreign nonprofit corporation controlled by MFA and exempt from taxation by the Government of the Cayman Islands until July 20, 2024. It is a separate entity for federal, state, and local income tax purposes.

Cash and Cash Equivalents

Highly liquid financial instruments with original maturities at dates of purchase of three months or less are classified as cash equivalents and include U.S. Treasury securities and other short-term, highly liquid investments carried at fair value. Cash and cash equivalents held in the endowment fund and by investment managers are included in Investments. Purchases and sales of investment cash equivalents are netted for reporting on the Consolidated Statements of Cash Flows.

Aggregate cash and cash equivalent balances maintained at financial institutions exceed the amount guaranteed by federal agencies and therefore bear risk. The University has not experienced any loss due to this risk.

Contributions

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Contributions received for capital projects, endowment funds, or student loans and contributions under split-interest agreements or perpetual trusts are reported as revenue with or without donor restrictions based on the terms of gift agreements. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of the gift. Promises to give with payments to be received after one year from the date of the financial statements are discounted at a risk-adjusted rate approximating the market rates for unsecured borrowing. Allowance is made for uncollectible contributions based upon management's judgment after analysis of the creditworthiness of the donors, past collection experience, and other relevant factors.

Investments and Investment Income

Investments include both endowment and non-endowment investments owned by the University and are further detailed in Note 5. Investment income (loss) is included in net asset categories based on the existence or absence of donor restrictions.

Investments known as split-interest agreements are unique to not-for-profit organizations. These are agreements where donors enter into trust or other arrangements under which the University receives benefits shared with other beneficiaries. The associated liabilities to beneficiaries in these arrangements are calculated based on various actuarial assumptions and are recorded in Accounts payable and accrued expenses (Note 10). The University manages the following types of arrangements:

- ▶ **Gift annuities** consist of non-trust assets donated to the University in exchange for a fixed payment for the life of the beneficiary(s).
- ▶ **Pooled life income funds** are donated funds received by the University in which the donor receives or assigns a life income. The funds are pooled by the University and are assigned a specific number of units in the pool. The beneficiary(s) is paid the amount of income earned on the donor's assigned units.
- ▶ **Charitable remainder trusts** consist of trust assets donated to the University in exchange for a percentage of fair value-based payment for the life of the beneficiary(s).

The University is a beneficiary of trusts held by third parties which include:

- ▶ **Perpetual trusts** where the University has an irrevocable right to income on trust assets in perpetuity, but never receives the assets held in trust. These beneficial interests are shown at fair value of the underlying assets, which approximates the discounted present value of the anticipated cash flows.
- ▶ **Charitable remainder trusts** similar to those described above, except that the University does not hold the assets as trustee. These beneficial interests are shown at present value which is calculated using the fair value of the trust assets at the measurement date, discounted based on various actuarial assumptions impacting the timing of cash flows to the University.

Accounts Receivable

Accounts receivable are reported at net realizable value. Accounts are written off against the allowance for doubtful accounts when determined to be uncollectible based upon management's assessment of individual accounts. The allowance for doubtful accounts is estimated based on the University's historical experience and periodic review of individual accounts. Patient receivables are recorded at net realizable value based on certain assumptions determined by each payor. The initial estimate of the balance is established by reducing the standard rate by any explicit and implicit price concessions. The University does not accrue interest on these accounts.

Loans Receivable and Refundable Advances

Loans receivable are primarily related to federal student financial aid programs and are carried at face value, less an allowance for doubtful accounts of \$0.4 million at June 30, 2021 and 2020. The allowance for doubtful accounts is estimated based on the University's historical experience and periodic review of individual accounts. The majority of the University's loans receivable represents amounts due under federally guaranteed programs; therefore no reserves are recorded for the federal portion. Generally, payment on loans receivable commences upon graduation and can extend up to 10 years. These loans carry interest rates ranging from 3% to 7%. Funds provided by the U.S. Government under the Federal Perkins and Health Professions Student Loan Programs are loaned to qualified students. Health Profession funds may be loaned again after collection. The Perkins Loan program was not reauthorized by the federal government in September 2017, and therefore, collected funds will be returned to the U.S. Government and the University proportionate to their original funding. These federal loan programs have cash restricted as to their use of \$6.4 million and \$7.3 million as of June 30, 2021 and 2020, respectively.

Property, Plant, and Equipment

Land, buildings, furniture, and equipment are stated at cost or fair value at the date of donation. Buildings, furniture, and equipment are depreciated on a straight-line basis over the estimated useful lives ranging from 3 to 40 years. Interest cost incurred during construction is capitalized as part of the cost of capital projects. Property acquired on federally funded awards that meets the University's capitalization criteria is recorded as an asset of the University and depreciated in accordance with the University's depreciation policy. These assets are disposed of as prescribed by relevant federal requirements at the conclusion of the award.

Leases

The University determines if an arrangement is a lease at inception. All leases are recorded on the Consolidated Balance Sheets except for leases with an initial term less than 12 months for which the University made the short-term lease election.

Operating lease right-of-use assets (ROU) and lease liabilities are recognized at the lease commencement date based on the present value of the lease payments over the lease term. ROU assets also include adjustments related to lease payments made and lease incentives received at or before the commencement date. The ROU assets are included in Other assets and the related liabilities are included in Accounts payable and accrued expenses in the Consolidated Balance Sheets. At lease commencement, lease liabilities are recognized based on the present value of the remaining lease payments and discounted using the University's incremental borrowing rate. Operating lease cost is recognized on a straight-line basis over the lease term as Occupancy expense within Other operating expenses in the Consolidated Statement of Activities. Lease agreements with lease and non-lease components are accounted for separately. Lease terms may include options to extend or terminate the lease when it is reasonably certain that the University will exercise that option. Finance lease ROU assets are included in Property, plant, and equipment, net, and the related liabilities are included in Long-term debt in the Consolidated Balance Sheets.

Net Asset Classes

Net assets and revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. The net assets of the University are classified and reported as follows:

Without donor restrictions - Net assets that are not subject to donor-imposed stipulations and are available for operations or have been designated as quasi-endowment funds.

With donor restrictions - Net assets with donor restrictions are subject to donor-imposed stipulations and may be restricted by time or purpose, or may be restricted in perpetuity. Those restricted by time or purpose contain stipulations that may be or will be met either by actions of the University and/or by the passage of time. Those restricted in perpetuity are subject to stipulations that the asset be maintained permanently by the University. Generally, the donors permit the University to use all or part of the income earned on related investments for general or specific purposes.

All revenues, gains, and expenses not restricted by donors are included in net assets without donor restrictions and are generally available for operations. Contributions are reported as increases in the appropriate category of net assets, except contributions with restrictions that are met in the same fiscal year they are received are included in revenues without donor restrictions. Expirations of restrictions recognized on net assets, i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed, are reported as releases from net assets with donor restrictions to net assets without donor restrictions. Restrictions on gifts to acquire or construct long-lived assets are considered met in the period in which the assets are placed in service.

Non-operating Activities

Non-operating items include net investment returns that are available for future use, contributions with donor restrictions, net assets released from restrictions or for use in current year operations, changes in postretirement benefit obligations other than service costs, and significant non-recurring transactions not directly related to operations.

Tuition, Fees, and Scholarships

The University recognizes revenues from student tuition and fees within the fiscal year in which educational services are provided. Tuition discounts in the form of scholarships and grants-in-aid, including those funded by the endowment, research funds, and gifts, are reported as a reduction of tuition revenues. A tuition discount represents the difference between the stated charge for tuition and fees and the amount that is billed to the student and/or third parties making payments on behalf of the student. Cash payments to students, excluding compensation, are reported as Scholarships and fellowships expense in the Consolidated Statements of Activities.

Deferred Revenue

Summer term tuition revenue and cash deposits received for summer housing contracts which span across the fiscal year-end are recognized to the extent the University has met the performance obligations as of the end of the fiscal year and the remainder is deferred to the following fiscal year.

As of June 30, 2021, \$41.5 million of remaining performance obligations under open service contracts is reported as Deferred revenue on the Consolidated Balance Sheet. The University expects to recognize this entire amount in operating revenues during the fiscal year ending June 30, 2022. As of June 30, 2020, the University reported \$41.1 million of remaining performance obligations under open service contracts as Deferred revenue, which was recognized as operating revenues during the fiscal year ending June 30, 2021.

Auxiliary Enterprises

Auxiliary enterprises revenue is primarily composed of housing revenue. Revenue from housing is recognized as housing services are provided. Financial aid awarded specifically for housing is recorded as a reduction of auxiliary revenues and totaled \$1.7 million and \$2.3 million for the fiscal years ending June 30, 2021 and 2020, respectively.

Grants and Contracts

The University recognizes government and private sponsored agreements, grants and contracts as either contributions or exchange transactions. These grants and contracts are for various activities performed by the University, including but not limited to research and education programs. Most of the University's sponsored agreements are conditional contributions.

Typically, grant and contract agreements contain a right of return or right of release from obligation provision on the part of the grantor and the University has limited discretion over how funds transferred should be spent. As such, the University recognizes revenue for these conditional contributions when the related barrier to entitlement has been overcome.

For grants and contracts treated as exchange transactions, the University recognizes revenue when the University has a right to consideration from the sponsoring organization, which is typically based on costs incurred or milestones reached.

Any funding received in advance of revenue recognition is recorded in Deferred revenue on the Consolidated Balance Sheets.

Patient Service Revenue

The University recognizes patient service revenue associated with services provided by MFA to patients who have third party payor coverage on the basis of contractual rates for services rendered. MFA has agreements with third party payors including Medicare, Medicaid, and Blue Shield, as well as other commercial and managed care insurance carriers. Contracts for payment for clinical services are negotiated with each of the carriers at an amount less than the established billing rate. For uninsured patients who do not qualify for charity care, MFA recognizes revenue on the basis of its standard rates for services provided (or on the basis of discounted rates, if negotiated or provided by policy), reduced by estimated implicit price concessions for patients who are unable or unwilling to pay based on historical experience with each class of patients/payors. Patient service revenue is reported as estimated net realizable amounts from patients, third-party payors, government programs and others and is recognized in the period in which services are rendered.

Tax Status

The University is an exempt organization under Section 501(c)(3) of the Internal Revenue Code and, therefore, is not required to pay federal income tax on income related to its exempt purposes. The University is subject to tax on unrelated business income. The University has concluded that there are no material uncertain tax positions as of June 30, 2021 and 2020.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts and disclosures at the date of the financial statements. Actual results could differ from these estimates.

Reclassifications of Prior Year Amounts

Certain prior year amounts have been reclassified to conform to the current year's presentation.

NOTE 2 - LIQUIDITY AND AVAILABILITY OF RESOURCES

The University regularly monitors liquidity required to meet its operating needs and commitments while striving to maximize the investment of available funds. In addition to financial assets available to meet general expenditures over the next twelve months, the University has liquidity resources in the form of available lines of credit.

As of June 30, 2021 and 2020, the following assets could readily be made available within one year to meet general expenses:

| <i>(in thousands)</i> | AS OF JUNE 30, 2021 | | |
|--|---------------------|-----------------------------|---|
| | Financial assets | Unavailable within one year | Available for general expenditure within one year |
| Cash and cash equivalents | \$ 280,147 | \$ 6,396 | \$ 273,751 |
| Accounts receivable, net | 140,756 | 16,719 | 124,037 |
| Contributions receivable, net | 31,382 | 30,958 | 424 |
| Investments - pooled endowment | 1,275,772 | 727,059 | 548,713 |
| Investments - endowment real estate | 1,125,500 | 1,125,500 | - |
| Investments - other | 519,160 | 249,364 | 269,796 |
| Loans and notes receivable, net | 16,440 | 16,440 | - |
| Subtotal | \$ 3,389,157 | \$ 2,172,436 | \$ 1,216,721 |
| Liquidity resources - available lines of credit | | | 176,332 |
| Financial assets available for general expenditure within one year | | | \$ 1,393,053 |

| <i>(in thousands)</i> | AS OF JUNE 30, 2020 | | |
|--|---------------------|-----------------------------|---|
| | Financial assets | Unavailable within one year | Available for general expenditure within one year |
| Cash and cash equivalents | \$ 696,529 | \$ 7,341 | \$ 689,188 |
| Accounts receivable, net | 129,026 | 15,545 | 113,481 |
| Contributions receivable, net | 29,349 | 28,928 | 421 |
| Investments - pooled endowment | 1,006,803 | 560,283 | 446,520 |
| Investments - endowment real estate | 1,092,300 | 1,092,300 | - |
| Investments - other | 230,054 | 230,054 | - |
| Loans and notes receivable, net | 20,983 | 20,983 | - |
| Subtotal | \$ 3,205,044 | \$ 1,955,434 | \$ 1,249,610 |
| Liquidity resources - available lines of credit | | | 13,766 |
| Financial assets available for general expenditure within one year | | | \$ 1,263,376 |

NOTE 3 - ACCOUNTS RECEIVABLE

| <i>(in thousands)</i> | JUNE 30 | |
|--|------------|------------|
| | 2021 | 2020 |
| Grants and contracts | \$ 31,386 | \$ 29,246 |
| Patient care | 36,887 | 38,838 |
| Student tuition and fee accounts | 34,647 | 34,844 |
| Due from affiliation agreements | 2,576 | 3,301 |
| Due from hospital limited partnership | 16,495 | 12,221 |
| Reinsurance | 15,397 | 14,438 |
| Other | 17,527 | 15,389 |
| Subtotal | 154,915 | 148,277 |
| Patient care allowance for doubtful accounts | (9,805) | (16,432) |
| Other allowances for doubtful accounts | (4,354) | (2,819) |
| Total | \$ 140,756 | \$ 129,026 |

NOTE 4 - CONTRIBUTIONS RECEIVABLE

| <i>(in thousands)</i> | JUNE 30 | |
|---|-----------|-----------|
| | 2021 | 2020 |
| Unconditional promises expected to be collected in: | | |
| Less than one year | \$ 19,996 | \$ 20,552 |
| One year to five years | 14,294 | 12,934 |
| Over five years | 401 | 599 |
| Subtotal | 34,691 | 34,085 |
| Allowance for uncollectible pledges | (1,620) | (2,960) |
| Unamortized discount to present value | (1,689) | (1,776) |
| Total | \$ 31,382 | \$ 29,349 |

Contributions receivable expected to be fulfilled more than one year from the date of the financial statements are recorded at fair value at the date of the gift, discounted at 3.95% - 4.36% with the discount amortized over the life of the receivable.

At June 30, 2021 and 2020, the University had received notification of outstanding bequest intentions and certain conditional promises to give of approximately \$243 million and \$209 million, respectively. These intentions and conditional promises are not recognized as assets and, if received, will generally be restricted for specific purposes stipulated by the donors, primarily endowments for faculty support, scholarships, or general operating support of a particular department or division of the University.

In addition, at June 30, 2021 and 2020, the University had remaining available award balances on federal and private conditional grants and contracts for sponsored projects of \$199 million and \$202 million, respectively. These award balances are not recognized as assets and will be recognized as revenue as the projects progress and conditions are met, generally as expenses are incurred.

NOTE 5 - INVESTMENTS

| <i>(in thousands)</i> | JUNE 30 | |
|--|---------------------|---------------------|
| | 2021 | 2020 |
| Annuities | \$ 19,493 | \$ 18,710 |
| Balanced funds | 21,594 | 16,764 |
| Cash and cash equivalents | 139,379 | 39,261 |
| Fixed income: | | |
| Asset-backed securities | 61,518 | 23,989 |
| Corporate debt securities | 116,367 | 51,061 |
| Government debt securities | 180,359 | 104,203 |
| Other | 49,856 | 32,571 |
| Global equity | 690,683 | 542,997 |
| Hedge funds | 230,873 | 178,509 |
| Private equity | 130,236 | 88,916 |
| Real estate | 1,150,533 | 1,116,368 |
| Split-interest agreements - Trusts held by others | 47,557 | 42,146 |
| Unrealized gain (loss) on open futures contracts and swaps | (625) | 1,606 |
| Other | 46,747 | 50,243 |
| Net pending trades | 35,862 | 21,813 |
| Total | \$ 2,920,432 | \$ 2,329,157 |

The University enters into derivative transactions for market risk management purposes only. The University has not and will not enter into any derivative transaction for speculative or profit generating purposes. As of June 30, 2021 and 2020, the fair value of the derivatives was not material.

The University holds a 28.56% interest in the Columbia Plaza Limited Partnership, whose income and distributions are accounted for under the equity method, which is included in Real estate at \$24.5 million and \$23.5 million as of June 30, 2021 and 2020, respectively. The University also holds a 20% interest in District Hospital Partners, L.P., accounted for under the equity method, which is included in Other investments, valued at \$34.8 million and \$38.0 million as of June 30, 2021 and 2020, respectively.

NOTE 6 - FAIR VALUE

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., the “exit price”) in an orderly transaction between market participants at the measurement date. The fair value accounting standard provides a framework for measuring fair value and to categorize the inputs used in valuation techniques. The three levels of fair value established by the standard are as follows:

- **Level 1** - Quoted prices in active markets for identical assets or liabilities.
- **Level 2** - Quoted prices in markets that are not active or other pricing inputs that are either directly or indirectly observable.
- **Level 3** - Prices or valuation techniques in which one or more significant inputs or significant value drivers are unobservable. The determination of fair value for these financial instruments requires one or more inputs subject to significant management judgment or estimation.

ASSETS MEASURED AT FAIR VALUE ON A RECURRING BASIS

| <i>(in thousands)</i> | 2021 | | | 2020 | | |
|---------------------------|------------------------|-------------------------------------|---------------------|------------------------|-------------------------------------|---------------------|
| | Reported at fair value | Not subject to fair value reporting | Total | Reported at fair value | Not subject to fair value reporting | Total |
| Cash and cash equivalents | \$ 40,626 | \$ 239,521 | \$ 280,147 | \$ 350,117 | \$ 346,412 | \$ 696,529 |
| Investments | 2,813,367 | 107,065 | 2,920,432 | 2,233,584 | 95,573 | 2,329,157 |
| Total | \$ 2,853,993 | \$ 346,586 | \$ 3,200,579 | \$ 2,583,701 | \$ 441,985 | \$ 3,025,686 |

Assets not subject to fair value reporting include cash deposits, two limited partnership investments where the University’s interest exceeds 20% accounted for under the equity method of accounting, pending trades, fund units receivable, and intangible assets.

For assets reported at fair value, the following table summarizes the valuation of financial instruments by pricing observability levels. Investments that use net asset value (NAV) as a practical expedient to estimate fair value are excluded from the fair value hierarchy.

| <i>(in thousands)</i> | AS OF JUNE 30, 2021 | | | | |
|---|------------------------------------|-------------------|-------------------|---------------------|---------------------|
| | CLASSIFIED IN FAIR VALUE HIERARCHY | | | | |
| | NAV | Level 1 | Level 2 | Level 3 | Total Fair Value |
| Cash equivalents at fair value | \$ - | \$ 40,626 | \$ - | \$ - | \$ 40,626 |
| <u>Investments:</u> | | | | | |
| Annuities | - | - | 11,060 | 8,433 | 19,493 |
| Balanced funds | - | 21,594 | - | - | 21,594 |
| Cash and cash equivalents | - | 139,379 | - | - | 139,379 |
| <u>Fixed income:</u> | | | | | |
| Asset-backed securities | 27,614 | - | 33,904 | - | 61,518 |
| Corporate debt securities | 26,818 | - | 89,549 | - | 116,367 |
| Government debt securities | 26,586 | 153,773 | - | - | 180,359 |
| Other | 28,788 | 14,980 | 6,088 | - | 49,856 |
| Global equity | 533,479 | 156,604 | 600 | - | 690,683 |
| Hedge funds | 230,873 | - | - | - | 230,873 |
| Private equity | 130,236 | - | - | - | 130,236 |
| Real estate | - | 140 | - | 1,125,937 | 1,126,077 |
| Split-interest agreements - Trusts held by others | - | - | - | 47,557 | 47,557 |
| Unrealized gain (loss) - open futures contracts and swaps | - | 887 | (1,512) | - | (625) |
| Total investments at fair value | 1,004,394 | 487,357 | 139,689 | 1,181,927 | 2,813,367 |
| Total assets at fair value | \$ 1,004,394 | \$ 527,983 | \$ 139,689 | \$ 1,181,927 | \$ 2,853,993 |

| <i>(in thousands)</i> | AS OF JUNE 30, 2020 | | | | |
|---|------------------------------------|-------------------|------------------|---------------------|---------------------|
| | CLASSIFIED IN FAIR VALUE HIERARCHY | | | | |
| | NAV | Level 1 | Level 2 | Level 3 | Total Fair Value |
| Cash equivalents at fair value | \$ - | \$ 339,510 | \$ 10,607 | \$ - | \$ 350,117 |
| <u>Investments:</u> | | | | | |
| Annuities | - | - | 10,383 | 8,327 | 18,710 |
| Balanced funds | - | 16,764 | - | - | 16,764 |
| Cash and cash equivalents | - | 39,261 | - | - | 39,261 |
| <u>Fixed income:</u> | | | | | |
| Asset-backed securities | 23,989 | - | - | - | 23,989 |
| Corporate debt securities | 20,020 | - | 31,041 | - | 51,061 |
| Government debt securities | 31,433 | 72,770 | - | - | 104,203 |
| Other | 12,942 | 13,568 | 6,061 | - | 32,571 |
| Global equity | 376,961 | 166,036 | - | - | 542,997 |
| Hedge funds | 178,509 | - | - | - | 178,509 |
| Private equity | 88,916 | - | - | - | 88,916 |
| Real estate | - | 103 | - | 1,092,748 | 1,092,851 |
| Split-interest agreements - Trusts held by others | - | - | - | 42,146 | 42,146 |
| Unrealized gain - open futures contracts | - | 1,606 | - | - | 1,606 |
| Total investments at fair value | 732,770 | 310,108 | 47,485 | 1,143,221 | 2,233,584 |
| Total assets at fair value | \$ 732,770 | \$ 649,618 | \$ 58,092 | \$ 1,143,221 | \$ 2,583,701 |

The following estimates and assumptions were used to determine the fair value of each class of financial instruments listed above.

- **Cash and cash equivalents** – These investments include cash deposits in investment funds and short-term U.S. Treasury securities, money market accounts, and other short-term, highly liquid investments. They are priced using independent market prices in the primary trading market and are classified as Level 1. Cash equivalents at June 30, 2020 included bank repurchase agreements valued at \$10.6 million that were classified as Level 2. There are no bank purchase agreements as of June 30, 2021.
- **Annuities** – These investments, associated with the University's deferred compensation plan, include both variable- and fixed-rate annuities. Level 2 assets are not publicly traded, but have established NAV or are based on quoted prices for similar assets. Level 3 assets are guaranteed fixed-annuity contracts issued by an insurance company.
- **Balanced Funds** – These investments, associated with the University's deferred compensation plan, are mutual funds which hold a mix of equity and fixed income investments. These publicly-traded funds are categorized as Level 1.
- **Fixed income** – These investments generally include asset-backed securities, convertible bonds, corporate debt, investment funds with fixed income portfolios, federal and municipal bonds, and U.S. Treasury notes. These assets are primarily valued using market prices, such as broker quotes, for the same or similar instruments. Securities in this category that trade in less active markets and are redeemable in the near term are typically categorized as Level 2. The fair value of fixed income investment funds not publicly traded has been estimated using the NAV of the funds which are calculated by the investment manager, and excluded from fair value leveling.
- **Global equity** – These investments generally include separately held accounts, shares in commingled funds, and global equity holdings. Securities traded on an active exchange are priced using unadjusted market quotes for identical assets and are classified as Level 1. The fair value of commingled funds has been estimated using the NAV of the funds which are calculated by the investment manager, and excluded from fair value leveling.
- **Hedge funds** – These investments generally include funds that invest in long and short positions, pursuing a diverse range of investment strategies. These investments are typically funds structured in a fund of funds vehicle. The objective of the funds is to generate long-term capital appreciation. The fair value of these investments has been estimated using the NAV of the funds which are calculated by the investment manager, and excluded from fair value leveling.
- **Private equity** – These investments generally include limited partnerships that are not publicly traded and cannot be redeemed because the investments include restrictions that do not allow redemption through maturity. The fair values of these investments have been estimated using the NAV of the funds, which are calculated by the investment manager and are excluded from fair value leveling. The valuation policies adopted by the manager are reviewed for propriety, consistency, compliance, and completeness. For a small percentage of these investments, the manager reported NAV is prepared using non-U.S. GAAP, which may differ from fair value reported under U.S. GAAP. Where material differences are known to exist, management bases its measurements on fair value estimates obtained from the investment managers and/or third-party valuation advisors. Quantitative information about the significant unobservable inputs used in arriving at these fair value measurements is not readily available. Changes to these inputs may result in significant changes to the fair value measurement and such changes could be material to the consolidated financial statements.

- Real estate** - Real estate investment properties are valued based on results from professional independent appraisals and are included in Level 3. Different assumptions or changes in future market conditions could significantly affect the estimated fair value and such changes could be material to the consolidated financial statements.

| AS OF JUNE 30, 2021 | | | | | |
|---------------------------|------------------------------|----------------------|---|-----------------------|------------------|
| | Fair Value (in thousands) | Valuation Techniques | Unobservable Inputs | Rate | Weighted Average |
| Hotel | \$35,300 | Income approach | Exit capitalization rate Discount rate | 6.50% 9.00% | N/A N/A |
| Office building | \$230,000 | Income approach | Exit capitalization rate Discount rate | 6.00% 6.50% | N/A N/A |
| Ground leased real estate | \$860,200 | Income approach | Capitalization rate Discount Rate | 3.50% 4.50 - 7.00% | N/A 4.91% |

| AS OF JUNE 30, 2020 | | | | | |
|---------------------------|------------------------------|----------------------|---|-----------------------|------------------|
| | Fair Value (in thousands) | Valuation Techniques | Unobservable Inputs | Rate | Weighted Average |
| Hotel | \$34,700 | Income approach | Exit capitalization rate Discount rate | 6.50% 9.00% | N/A N/A |
| Office building | \$212,000 | Income approach | Exit capitalization rate Discount rate | 6.00% 6.50% | N/A N/A |
| Ground leased real estate | \$845,600 | Income approach | Capitalization rate Discount Rate | 3.50% 4.50 - 7.00% | N/A 4.91% |

- Split-interest agreements - Trusts held by others** - The University's beneficial interests in perpetual trusts held by third parties are categorized as Level 3. These are valued using a discounted cash flow analysis based on the assumed timing and duration of those cash flows.

The University follows guidance that allows investment funds without a readily determinable fair value to report NAV or its equivalent as a practical expedient to estimate fair value if certain criteria are met. The fair values of the following investments have been estimated using reported NAV:

| <i>(in thousands)</i> | | 2021 | | | 2020 |
|---|---------------------|----------------------|---|--------------------------|-------------------|
| Category of Investment | Fair Value | Unfunded commitments | Redemption frequency | Redemption notice period | Fair Value |
| Fixed income - asset-backed securities | \$ 27,614 | \$ - | Quarterly | 15 days | \$ 23,989 |
| Fixed income - corporate debt securities | 26,818 | - | Quarterly | 90 days | 20,020 |
| Fixed income - government debt securities | 26,586 | - | Daily to monthly | 1-10 days | 31,433 |
| Fixed income - other | 28,788 | 18,429 | Quarterly to redemption not permitted during life of fund | 365 days to N/A | 12,942 |
| Global equity | 533,479 | - | Daily to quarterly | 1-90 days | 376,961 |
| Hedge funds | 230,873 | - | Quarterly | 90 days | 178,509 |
| Private equity | 130,236 | 133,788 | Redemption not permitted during life of fund | N/A | 88,916 |
| Total | \$ 1,004,394 | \$ 152,217 | | | \$ 732,770 |

The following investments do not permit redemption during the life of the fund:

- **Fixed income - other** - These assets are primarily composed of credit instruments and equity securities in Asia-Pacific, Italy, and North America. There are no funds in liquidation as of June 30, 2021.
- **Private equity** - These assets are primarily composed of long term lock-up funds to include private equity, venture capital, oil and gas, land, distressed debt, infrequently traded small-capitalization, buyouts, growth equity, and micro-capitalization securities. Distributions from the majority of these investments are received through the liquidation of the underlying assets. It is estimated that approximately 90% of the underlying assets will be liquidated within 10 years.

Changes in Level 3 Assets

| <i>(in thousands)</i> | 2021 | | | | | |
|--|---------------------|-----------------------------------|-------------------------|-------------------|---------------------|--|
| | Beginning of year | Net realized/ unrealized gains | Purchases/ additions | Sales/Transfers | End of year | Total net gains included in earnings attributable to the change in net unrealized gains for assets still held at June 30, 2021 |
| Real estate | \$ 1,092,748 | \$ 32,549 | \$ 640 | \$ - | \$ 1,125,937 | \$ 32,549 |
| Split-interest agreements - trusts held by others | 42,146 | 6,226 | - | (815) | 47,557 | 5,978 |
| Annuities | 8,327 | 266 | 227 | (387) | 8,433 | - |
| Total | \$ 1,143,221 | \$ 39,041 | \$ 867 | \$ (1,202) | \$ 1,181,927 | \$ 38,527 |

| <i>(in thousands)</i> | 2020 | | | | | |
|--|---------------------|---|-------------------------|-----------------|---------------------|---|
| | Beginning of year | Net realized/ unrealized gains (losses) | Purchases/ additions | Sales/Transfers | End of year | Total net gains (losses) included in earnings attributable to the change in net unrealized gains for assets still held at June 30, 2020 |
| Real estate | \$ 1,041,059 | \$ 47,376 | \$ 4,313 | \$ - | \$ 1,092,748 | \$ 47,376 |
| Split-interest agreements - trusts held by others | 44,096 | (1,651) | - | (299) | 42,146 | (1,684) |
| Annuities | 8,025 | 253 | 216 | (167) | 8,327 | - |
| Total | \$ 1,093,180 | \$ 45,978 | \$ 4,529 | \$ (466) | \$ 1,143,221 | \$ 45,692 |

Level transfers are accounted for at the beginning of the reporting period and are typically the result of a change in the observability of significant valuation inputs. There were no transfers in or out of Level 3 during the years ending June 30, 2021 or June 30, 2020.

Realized/unrealized gains on Level 3 assets included in changes in net assets are reported in the following revenue categories:

| <i>(in thousands)</i> | 2021 | | 2020 | |
|---|---------------------------|--------|---------------------------|--------|
| | Investment income, net | | Investment income, net | |
| Total net gains included in changes in net assets | \$ | 38,775 | \$ | 45,725 |
| Change in net unrealized gains relating to assets still held at June 30 | \$ | 38,527 | \$ | 45,692 |

NOTE 7 - ENDOWMENT

The University's Endowment (Endowment) consists of the unitized investment pool, investment real estate, and separately managed funds. The Endowment provides stable financial support to a wide variety of programs and activities in perpetuity, playing a critical role in enabling the University to achieve its mission. Programs supported by the Endowment include scholarships, chairs and professorships, fellowships, research activities, and libraries. The Endowment includes both donor-restricted endowment funds and quasi-endowment funds. Net assets associated with endowment funds, including quasi-endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions. Endowment funds without donor restrictions are quasi-endowments.

Interpretation of Relevant Law

The University has interpreted the Uniform Prudent Management of Institutional Funds Act of 2007 (UPMIFA), absent explicit donor stipulations to the contrary, to allow spending from donor-restricted endowments in good faith and with the care that an ordinary prudent person would exercise after considering multiple factors. The University considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The preservation of the fund over time
- The purposes of the organization and the donor-restricted endowment fund
- General economic conditions including the possible effects of inflation and deflation
- The investment policies and expected total return from income and the appreciation of investments
- Other resources of the organization

As a result of this interpretation, the University classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, and (b) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument. Appreciation on the donor-restricted endowment fund is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the University in a manner consistent with the standard of prudence prescribed by UPMIFA.

Summarized below are the changes in endowment funds by net asset classification. During the year ended June 30, 2021, the University has reclassified internal debt previously allocated to quasi-endowment investment real estate properties.

| <i>(in thousands)</i> | JUNE 30, 2021 | | |
|---|----------------------------|-------------------------|---------------------|
| | Without Donor Restrictions | With Donor Restrictions | Total |
| Endowment net assets, beginning of year | \$ 1,242,373 | \$ 560,283 | \$ 1,802,656 |
| Investment return, net | 185,861 | 174,460 | 360,321 |
| Contributions | 276 | 16,560 | 16,836 |
| Endowment payout | (69,872) | (29,668) | (99,540) |
| Reinvestment of payout and internal transfers | 29,128 | 5,424 | 34,552 |
| Reclassification of allocated internal debt | 296,447 | - | 296,447 |
| Endowment net assets, end of year | \$ 1,684,213 | \$ 727,059 | \$ 2,411,272 |

| <i>(in thousands)</i> | JUNE 30, 2020 | | |
|---|----------------------------|-------------------------|---------------------|
| | Without Donor Restrictions | With Donor Restrictions | Total |
| Endowment net assets, beginning of year | \$ 1,235,985 | \$ 542,574 | \$ 1,778,559 |
| Investment return, net | 47,347 | (3,441) | 43,906 |
| Contributions | 69 | 48,538 | 48,607 |
| Endowment payout | (55,858) | (35,037) | (90,895) |
| Reinvestment of payout and internal transfers | 14,830 | 7,649 | 22,479 |
| Endowment net assets, end of year | \$ 1,242,373 | \$ 560,283 | \$ 1,802,656 |

Underwater Endowment Funds

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the University to retain as a fund of perpetual duration. Endowment corpus that is to be maintained in perpetuity totaled \$257.2 million and \$250.3 million as of June 30, 2021 and 2020, respectively.

As of June 30, 2021, a deficiency of \$2.2 million existed on an original gift value of \$41.5 million. As of June 30, 2020, a deficiency of \$25.2 million existed on an original gift value of \$169.4 million. The University's policies permit spending from underwater endowment funds, unless otherwise precluded by donor intent or relevant laws and regulations.

Investment Objectives and Risk Parameters

The objective of the Endowment is to preserve and enhance the corpus of the endowment over time while also supporting the spending needs of the University. While it is the University's goal to maintain purchasing power in practice, it is not the University's accounting policy to accommodate purchasing power adjustments by classifying any additional portion of net appreciation as funds to be maintained in perpetuity. The level of risk is measured by the annualized standard deviation of quarterly portfolio returns and is expected to be that incurred by university endowments of similar size with similar return objectives over a complete market cycle.

Strategies Employed for Achieving Objectives

Asset allocation policy is the cornerstone of a disciplined, consistent, and diversified approach to achieving the Endowment's investment objectives. The Endowment is broadly diversified across and within asset classes in order to minimize the impact of unexpected asset class and security specific adverse results and avoid excessive portfolio volatility. The Endowment's long-term target asset allocation is approved by the Committee on Finance and Investments of the Board of Trustees.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The University's Board of Trustees establishes a spending policy that determines how endowment distributions are made. The spending policy is designed to balance current and future spending requirements by ensuring that a portion of investment return is distributed to operations in the form of payout for current expenditure with the remainder reinvested to shield against inflation. Currently, payout is calculated as 4.5% of the rolling 12-quarter average market value, adjusted for new gifts received during the year. In establishing this policy, the University considered the long-term expected return on its endowment.

Accumulated appreciation in endowment funds with donor-restricted corpus is classified as net assets with donor restrictions until appropriated for spending under the spending policy. At the time of appropriation, the amount of investment income necessary to satisfy the spending policy for the endowment fund and related purpose restrictions, if applicable, is reflected as Net assets released from restriction, which reduces net assets with donor restrictions and increases net assets without donor restrictions. Any excess of income earned over the approved spending amount is retained in net assets with donor restrictions.

NOTE 8 - PROPERTY, PLANT, AND EQUIPMENT

| <i>(in thousands)</i> | JUNE 30 | |
|---|--------------|--------------|
| | 2021 | 2020 |
| Land | \$ 198,615 | \$ 198,523 |
| Buildings | 2,350,078 | 2,344,991 |
| Construction in progress | 76,761 | 22,676 |
| Furniture and equipment | 175,918 | 165,211 |
| Library and historical research materials | 67,636 | 66,056 |
| Equipment under finance leases | 23,666 | 31,261 |
| Subtotal | 2,892,674 | 2,828,718 |
| Accumulated depreciation | (1,139,106) | (1,057,411) |
| Total | \$ 1,753,568 | \$ 1,771,307 |

Depreciation expense was \$90.9 million and \$93.8 million for the fiscal years ending June 30, 2021 and 2020, respectively.

NOTE 9 - LEASES

The University leases office space for academic, administrative, and medical practice purposes under operating leases expiring at various dates through 2030.

| <i>(in thousands)</i> | JUNE 30 | |
|-------------------------------------|-----------|-----------|
| | 2021 | 2020 |
| Components of lease cost: | | |
| Operating lease cost | \$ 19,660 | \$ 21,891 |
| Finance lease cost: | | |
| Amortization of right-of-use assets | 4,866 | 4,051 |
| Interest on lease liabilities | 531 | 1,379 |
| Total finance lease cost | 5,397 | 5,430 |
| Total lease cost | \$ 25,057 | \$ 27,321 |

| <i>(in thousands)</i> | JUNE 30 | |
|--|-----------|-----------|
| Supplemental cash flow information related to leases: | 2021 | 2020 |
| Cash paid for amounts included in the measurement of lease liabilities: | | |
| Operating cash flows from operating leases | \$ 19,864 | \$ 21,007 |
| Operating cash flows from finance leases | \$ 531 | \$ 1,379 |
| Financing cash flows from finance leases | \$ 5,688 | \$ 8,066 |
| Right-of-use assets obtained in exchange for lease obligations: | | |
| Operating leases | \$ - | \$ 1,252 |
| Finance leases | \$ 301 | \$ 12,962 |

| <i>(in thousands)</i> | JUNE 30, 2021 | | JUNE 30, 2020 | |
|--|------------------|------------------|------------------|------------------|
| Supplemental balance sheet information related to leases: | Operating | Finance | Operating | Finance |
| Right-of-use assets | \$ 106,840 | \$ 23,666 | \$ 109,611 | \$ 31,261 |
| Accumulated amortization | (31,808) | (9,689) | (16,585) | (11,752) |
| Right-of-use assets, net | \$ 75,032 | \$ 13,977 | \$ 93,026 | \$ 19,509 |
| Lease liabilities | \$ 88,353 | \$ 10,490 | \$ 106,551 | \$ 16,997 |
| Weighted Average Remaining Lease Term (years): | 5.70 | 2.49 | 6.35 | 3.22 |
| Weighted Average Discount Rate: | 3.82% | 3.69% | 3.79% | 3.93% |

| <i>(in thousands)</i> | JUNE 30, 2021 | |
|------------------------------|------------------|------------------|
| Lease maturity table: | Operating | Finance |
| Fiscal Year Ending June 30: | | |
| 2021 | \$ 19,316 | \$ 5,199 |
| 2022 | 18,626 | 4,305 |
| 2023 | 17,858 | 2,708 |
| 2024 | 15,263 | 565 |
| 2025 | 9,989 | 10 |
| Thereafter | 17,768 | - |
| Subtotal | 98,820 | 12,787 |
| Less effects of discounting | (10,467) | (2,297) |
| Total | \$ 88,353 | \$ 10,490 |

NOTE 10 - ACCOUNTS PAYABLE AND ACCRUED EXPENSES

| <i>(in thousands)</i> | JUNE 30 | |
|---|-------------------|-------------------|
| | 2021 | 2020 |
| Accrued building construction payable | \$ 10,423 | \$ 5,113 |
| Accrued interest payable | 23,499 | 24,048 |
| Accrued other liabilities | 40,701 | 33,714 |
| Accrued payroll and related liabilities | 171,371 | 132,790 |
| Accumulated postretirement liability | 7,928 | 7,750 |
| Split-interest agreements | 7,999 | 8,565 |
| Self-insurance reserves | 63,713 | 53,333 |
| Trade payables | 16,302 | 16,643 |
| Operating lease liability | 88,353 | 106,551 |
| Other payables | 10,063 | 6,751 |
| Total | \$ 440,352 | \$ 395,258 |

NOTE 11 - LONG-TERM DEBT

| <i>(in thousands)</i> | JUNE 30 | | | |
|--|----------------------------|----------------------|--------------------|--------------------|
| | | 2021 | | 2020 |
| | Final Scheduled Maturities | Ending Interest Rate | Amount Outstanding | Amount Outstanding |
| Taxable bonds: | | | | |
| 2013 Series General Obligation | 9/15/2043 | Fixed 4.363% | \$ 170,000 | \$ 170,000 |
| 2014 Series General Obligation | 9/15/2044 | Fixed 4.3% | 300,000 | 300,000 |
| 2015 Series General Obligation | 9/15/2045 | Fixed 4.868% | 350,000 | 350,000 |
| 2016 Series General Obligation | 9/15/2046 | Fixed 3.545% | 250,000 | 250,000 |
| 2018 Series General Obligation | 9/15/2048 | Fixed 4.126% | 795,000 | 795,000 |
| Notes payable: | | | | |
| MFA term loan secured by real estate | 4/5/2028 | LIBOR + 2.375% | 33,480 | 34,416 |
| MFA unsecured subordinated loan | 7/1/2027 | LIBOR + 6.0% | 14,000 | 16,314 |
| MFA term loan | 4/5/2027 | LIBOR + 2.375% | 28,873 | - |
| MFA Revolving credit facility, \$50.0 million | 3/31/2023 | LIBOR + 1.45% | 48,668 | 21,234 |
| Unsecured notes payable: | | | | |
| Revolving line of credit, \$175.0 million | 5/7/2025 | LIBOR + 1.5% | - | 175,000 |
| Term loan, \$125.0 million | 5/7/2025 | LIBOR + 1.5% | 125,000 | 125,000 |
| Subtotal | | | 2,115,021 | 2,236,964 |
| Less: Debt issuance costs | | | (9,494) | (9,304) |
| Plus: Finance lease liability | | | 10,490 | 16,997 |
| Total | | | \$ 2,116,017 | \$ 2,244,657 |

In May 2020, the University entered into a credit agreement with a national bank, which included a \$175 million revolving credit facility and a \$125 million term loan facility. The University repaid the \$175 million revolving credit facility in March 2021.

In April 2021, MFA refinanced a portion of its debt and entered into a new \$30 million term loan facility. As part of the refinancing, the final maturity on the MFA term loan secured by real estate was extended and the interest rate changed from fixed to variable. At the same time, MFA entered into swap agreements for the term loan and the term loan secured by real estate, to convert the variable interest rates to fixed rates of 3.43% and 3.96%, respectively. Lastly, as part of the refinancing, the MFA revolving credit facility limit was increased to \$50 million and the final maturity was extended. The University guarantees certain debt obligations incurred by MFA and these loans are included as liabilities in the consolidated financial statements.

As of June 30, 2021, principal payments are due on bonds and note payable in accordance with the following schedule:

| Fiscal Year Ending June 30 | <i>(in thousands)</i> |
|----------------------------|-----------------------|
| 2022 | \$ 7,689 |
| 2023 | 56,549 |
| 2024 | 8,079 |
| 2025 | 133,290 |
| 2026 | 8,504 |
| Thereafter | 1,900,910 |
| Total | \$ 2,115,021 |

NOTE 12 - COMMITMENTS AND CONTINGENCIES

The University is a defendant in certain pending lawsuits. Based upon information currently available, management believes that any liability resulting therefrom will not materially affect the consolidated financial position or changes in net assets of the University.

Estimated medical malpractice claims include estimates of the ultimate costs for both reported claims and claims incurred but not yet reported. Insurance reserves at year-end are management's best estimate of the University's liability under its insurance policies.

Amounts received and expended by the University under various federal and state programs are subject to audit by government agencies. Management believes that adjustments, if any, which might result from such audits would not have a significant impact upon the consolidated financial position or changes in net assets of the University.

The federal government and many states have aggressively increased enforcement under Medicare and Medicaid anti-fraud and abuse litigation. Receipts from the Medicare and Medicaid programs account for a significant portion of net patient service revenue. MFA has implemented a program to monitor compliance with applicable laws and regulations, but the possibility of future government review and interpretation exists. MFA's management believes that it is in compliance with all applicable laws and regulations and is not aware of any pending or threatened investigations involving allegations of potential wrongdoing or noncompliance with laws and regulations.

NOTE 13 - NET ASSETS

Net assets and revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the University are classified and reported as follows:

Without donor restrictions - Net assets that are not subject to donor-imposed stipulations and are available for operations or have been designated as quasi-endowment funds.

With donor restrictions - Net assets with donor restrictions are subject to donor-imposed stipulations and may be restricted by time or purpose, or may be restricted in perpetuity. Those restricted by time or purpose contain stipulations that may be or will be met either by actions of the University and/or by the passage of time. Those restricted in perpetuity are subject to stipulations that the asset be maintained permanently by the University. Generally, the donors permit the University to use all or part of the income earned on related investments for general or specific purposes.

| <i>(in thousands)</i> | | | | |
|-----------------------------------|----------------------------|-------------------------|---------------------|-----------------------------------|
| JUNE 30, 2021 | | | | |
| Nature of Specific Net Assets | Without Donor Restrictions | With Donor Restrictions | Total Net Assets | Required to be Held in Perpetuity |
| Donated building funds | \$ - | \$ 2,858 | \$ 2,858 | \$ - |
| Quasi-endowment funds | 1,684,213 | - | 1,684,213 | - |
| Donor restricted endowment funds | - | 727,059 | 727,059 | 257,188 |
| Loan funds | 1,609 | 4,066 | 5,675 | 4,066 |
| Contributions receivable | - | 31,382 | 31,382 | 463 |
| Split-interest funds | 10,111 | 55,441 | 65,552 | 32,657 |
| Patient care | (82,320) | - | (82,320) | - |
| Net investment in plant and other | 79,916 | 49,996 | 129,912 | 13,575 |
| Total | \$ 1,693,529 | \$ 870,802 | \$ 2,564,331 | \$ 307,949 |

| <i>(in thousands)</i> | | | | |
|-----------------------------------|----------------------------|-------------------------|---------------------|-----------------------------------|
| JUNE 30, 2020 | | | | |
| Nature of Specific Net Assets | Without Donor Restrictions | With Donor Restrictions | Total Net Assets | Required to be Held in Perpetuity |
| Donated building funds | \$ - | \$ 2,371 | \$ 2,371 | \$ - |
| Quasi-endowment funds | 1,242,373 | - | 1,242,373 | - |
| Donor restricted endowment funds | - | 560,283 | 560,283 | 250,290 |
| Loan funds | 2,512 | 3,874 | 6,386 | 3,874 |
| Contributions receivable | - | 29,349 | 29,349 | 1,252 |
| Split-interest funds | 9,076 | 48,701 | 57,777 | 26,567 |
| Patient care | (34,183) | - | (34,183) | - |
| Net investment in plant and other | 389,383 | 41,320 | 430,703 | 13,437 |
| Total | \$ 1,609,161 | \$ 685,898 | \$ 2,295,059 | \$ 295,420 |

NOTE 14 - PROGRAM AND SUPPORTING ACTIVITIES EXPENSE

| <i>(in thousands)</i> | | | | | | |
|---|------------------------------|-------------------|-------------------|---------------------|-------------------|---------------------|
| JUNE 30, 2021 | | | | | | |
| | Academic and student support | Patient care | Research | Total program | Support services | Total expenses |
| Salaries and benefits | \$ 460,610 | \$ 263,774 | \$ 101,295 | \$ 825,679 | \$ 129,166 | \$ 954,845 |
| Purchased services | 72,343 | 75,588 | 68,543 | 216,474 | 54,357 | 270,831 |
| Depreciation | 72,137 | 6,137 | 5,481 | 83,755 | 7,145 | 90,900 |
| Interest | 61,814 | 3,840 | 4,083 | 69,737 | 7,217 | 76,954 |
| Scholarships and fellowships | 22,509 | - | - | 22,509 | - | 22,509 |
| Other | 59,725 | 92,693 | 6,050 | 158,468 | 41,345 | 199,813 |
| Allocations | 77,741 | - | 10,451 | 88,192 | (88,192) | - |
| Subtotal | \$ 826,879 | \$ 442,032 | \$ 195,903 | \$ 1,464,814 | \$ 151,038 | \$ 1,615,852 |
| Add: Functionalized non-operating postretirement change | | | | | | 151 |
| Total operating expenses | | | | | | \$ 1,616,003 |

| <i>(in thousands)</i> | | | | | | |
|--|------------------------------|-------------------|------------------|---------------------|-------------------|---------------------|
| JUNE 30, 2020 | | | | | | |
| | Academic and student support | Patient care | Research | Total program | Support services | Total expenses |
| Salaries and benefits | \$ 512,991 | \$ 279,341 | \$103,160 | \$ 895,492 | \$ 147,246 | \$ 1,042,738 |
| Purchased services | 94,156 | 35,420 | 70,296 | 199,872 | 67,068 | 266,940 |
| Depreciation | 70,064 | 7,185 | 5,286 | 82,535 | 11,273 | 93,808 |
| Interest | 58,209 | 5,163 | 3,866 | 67,238 | 6,715 | 73,953 |
| Scholarships and fellowships | 26,471 | - | - | 26,471 | - | 26,471 |
| Other | 90,109 | 86,264 | 11,441 | 187,814 | 53,224 | 241,038 |
| Allocations | 141,634 | - | 11,923 | 153,557 | (153,557) | - |
| Subtotal | \$ 993,634 | \$ 413,373 | \$205,972 | \$ 1,612,979 | \$ 131,969 | \$ 1,744,948 |
| Less: Functionalized non-operating postretirement change | | | | | | (637) |
| Total operating expenses | | | | | | \$ 1,744,311 |

Allocations include costs for the maintenance and operation of physical plant and technology. Maintenance and operation of physical plant costs are allocated based upon periodic inventories of facility square foot usage and totaled \$45.8 million and \$96.3 million for the years ended June 30, 2021 and 2020, respectively. Depreciation expense is allocated based on facility square foot usage. Interest on plant debt is allocated based on the percentage of interest expense attributable to properties.

Technology costs include expenses associated with the operation and maintenance of administrative systems, campus network and telecommunications systems, computing labs, and related support for students and faculty. These costs are allocated based upon relative benefits provided to academic and administrative users of the services. Technology costs totaled \$61.0 million and \$77.0 million for the years ended June 30, 2021 and 2020, respectively.

NOTE 15 - RETIREMENT PLANS AND POSTRETIREMENT BENEFITS

Full-time and regular part-time faculty and staff are eligible for participation in the University's defined contribution retirement program. The program is administered by the University. Independent vendors receive contributions for the plan for investment purposes and process distributions from the plan. Any present or future employee who completes two years of service becomes eligible to participate in the program.

The plan consists of both a noncontributory and a matching component. All eligible participants receive a contribution equal to 4% of their base salary. In addition, for those employees electing to participate in the matching portion of the program, the University contributes an additional amount equal to 1½% for each 1% of eligible compensation contributed by the employee, but not to exceed an amount equal to 6% of the participant's eligible compensation. Participants are immediately fully vested in both types of the University's contributions. Eligible participants direct the investment of contributions made on their behalf. For eligible participants who do not provide investment direction for contributions, the University contributions are invested in a Qualified Default Investment Alternative based on the expected year of retirement. University base and matching contributions were suspended in October 2020 to mitigate the financial impact of the COVID-19 pandemic. Base contributions resumed effective January 2021. Matching contributions resume effective July 2021. University contributions to the retirement plan amounted to \$20.1 million and \$41.2 million for the years ended June 30, 2021 and 2020, respectively.

The University provides health care and life insurance benefits to certain retired employees. These employees become eligible for benefits after meeting age and service requirements. Effective June 1, 2017, the University updated its postretirement benefit plan to provide a Medicare health insurance exchange for retirees and long-term disability participants who are age 65 or older. A Retiree Health Savings Plan is provided for retirees who are under age 65 or are not Medicare eligible. The plan change reduced the accumulated postretirement liability by approximately \$16 million. The University's policy is to fund postretirement benefits as payments are made. Accounts payable and accrued expenses include accumulated postretirement liability of \$7.9 million and \$7.8 million as of June 30, 2021 and 2020, respectively.

NOTE 16 - RELATED PARTIES**DISTRICT HOSPITAL PARTNERS, L.P.**

The University has a 20% limited partnership interest in District Hospital Partners, L.P. (DHP), which owns and operates the GW Hospital and provides support to the University in developing and maintaining the medical academic and research programs. The University's investment in DHP is recorded on the equity basis of accounting. The University's share of the partnership's profits for the years ended June 30, 2021 and 2020 was approximately \$8.8 million and \$4.3 million, respectively.

The University and DHP have executed several agreements, which reimburse or compensate the University for providing services or personnel to assist in the continued operations of the GW Hospital. Medical education agreements revenue of approximately \$40.0 million and \$39.7 million was reported for the years ended June 30, 2021 and 2020, respectively. The receivable from DHP for the unpaid balance of these services is \$8.9 million and \$5.1 million as of June 30, 2021 and 2020, respectively. DHP has provided a \$30.0 million line of credit to the MFA which had an outstanding balance of \$14.0 million and \$16.3 million as of June 30, 2021 and 2020, respectively.

NOTE 17 - IMPACT OF THE COVID-19 PANDEMIC

Keeping the health and safety of its community top of mind, the University held undergraduate courses and graduate programs online for the full 2020-2021 academic year and offered only very limited on-campus housing. As a result, the University experienced a decline in Student tuition and fees, net, as well as housing and other Auxiliary enterprises revenues for the year ended June 30, 2021. Certain operating expenses were naturally reduced due to travel restrictions and having limited students, faculty, and staff on campus. To further mitigate decreased revenues, the University implemented cost-saving strategies, yielding decreases in Salaries and benefits and Purchased services for the year ended June 30, 2021.

The University received assistance in covering some of the economic impacts of the COVID-19 pandemic through distributions from the Higher Education Emergency Relief Fund (HEERF). HEERF provides emergency financial aid for students and grants to

institutions to defray costs associated with the pandemic including lost revenue, significant changes to the delivery of instruction, and efforts to monitor and suppress the coronavirus in accordance with public health guidelines.

HEERF has been distributed to universities in three tranches (HEERF I, II, III), each with an institutional and student portion. Under HEERF I, the University allocation totaled \$9.1 million with the requirement that half of the funding be spent on student aid. The University chose to disburse the full amount, including the institutional allocation, to qualifying students through emergency financial aid grants.

HEERF II requires that all money allocated for students be distributed to students with the aid prioritized for those with exceptional need. The student portion of HEERF II received by the University totaled \$4.6 million and was distributed to the students in the form of emergency financial aid grants. The institutional portion of HEERF II received by the University totaled \$9.2 million. These funds are being used to cover a portion of tuition and auxiliary revenue lost as a result of the coronavirus.

HEERF III requires that at least half of the allocated funding be distributed to students. As of May 2021, the University has been allocated \$12.6 million for direct support to students for emergency financial aid grants. These funds will be drawn and distributed to eligible students with exceptional need in the year ending June 30, 2022. The institutional portion of HEERF III received by the University totaled \$12.5 million. These funds will be used to cover portions of lost tuition and auxiliary revenues as well as defray costs for ongoing coronavirus monitoring and suppression on campus during the year ending June 30, 2022.

The University records HEERF receipts as revenue within Grants and contracts including indirect cost recoveries and amounts distributed to students are expensed within Scholarships and fellowships on the Consolidated Statement of Activities.

The University accomplished its goal of fully returning to campus for the Fall 2021 semester and is providing a comprehensive, in-person living, learning, and working experience for students, faculty, and staff. The return to campus preparations included strengthening COVID-19 testing and public health protocols, reviewing and updating buildings and classroom configurations, and preparing residence halls for occupancy.

For the year ending June 30, 2021, MFA received \$4.8 million in federal Coronavirus Aid, Relief and Economic Security Act (CARES Act) grants and an additional \$9.9 million in grants from the Washington, D.C. government to help mitigate the adverse financial impacts of COVID-19 associated with the March 2020 to June 2020 period. These payments are subject to audit and compliance with federal regulations. MFA believes it has met the conditions to retain these funds, and no amounts are reserved for repayment at June 30, 2021.

The CARES Act also provided for an expansion of the Medicare Accelerated and Advance Payment Program for patient services. Under the program, MFA received \$12.7 million in April 2020, and recorded these payments as Deferred revenue in the Consolidated Balance Sheet. Once the recoupment period began in April 2021, amounts billed to Medicare for services provided have been offset against the advance payments received. As of June 30, 2021, Centers for Medicare & Medicaid Services has recouped a total of \$2.6 million, and \$10.1 million remains recorded as Deferred revenue in the Consolidated Balance Sheet. MFA has 17 months from the beginning of the recoupment period to offset future claims against the advance. If the advance has not been entirely offset by claims at the end of this period, MFA will be required to repay the remaining amount.

NOTE 18 - SUBSEQUENT EVENTS

The University has performed an evaluation of subsequent events through September 28, 2021, which is the date the financial statements were issued, noting no other events which affect the financial statements as of June 30, 2021.

SUPPLEMENTARY CONSOLIDATING INFORMATION

SUPPLEMENTAL SCHEDULE TO THE CONSOLIDATED FINANCIAL STATEMENTS CONSOLIDATING BALANCE SHEET

As of June 30, 2021
(in thousands)

| | GWU | MFA | ELIMINATIONS | TOTAL |
|---|---------------------|-------------------|--------------------|---------------------|
| ASSETS | | | | |
| Cash and cash equivalents | \$ 238,919 | \$ 41,228 | \$ - | \$ 280,147 |
| Accounts receivable, net | 75,600 | 70,187 | (5,031) | 140,756 |
| Contributions receivable, net | 31,382 | - | - | 31,382 |
| Investments | 2,880,195 | 43,346 | (3,109) | 2,920,432 |
| Loans and notes receivable, net | 58,567 | - | (42,127) | 16,440 |
| Property, plant, and equipment, net | 1,686,937 | 66,631 | - | 1,753,568 |
| Other assets | 80,951 | 50,724 | (17,278) | 114,397 |
| Total assets | \$ 5,052,551 | \$ 272,116 | \$ (67,545) | \$ 5,257,122 |
| LIABILITIES | | | | |
| Accounts payable and accrued expenses | \$ 290,768 | \$ 171,945 | \$ (22,361) | \$ 440,352 |
| Deferred revenue | 104,599 | 11,827 | - | 116,426 |
| Long-term debt, net | 1,990,537 | 167,555 | (42,075) | 2,116,017 |
| Funds advanced for student loans | 19,996 | - | - | 19,996 |
| Total liabilities | 2,405,900 | 351,327 | (64,436) | 2,692,791 |
| NET ASSETS | | | | |
| Without donor restrictions | 1,775,849 | (79,211) | (3,109) | 1,693,529 |
| With donor restrictions | 870,802 | - | - | 870,802 |
| Total net assets | 2,646,651 | (79,211) | (3,109) | 2,564,331 |
| Total liabilities and net assets | \$ 5,052,551 | \$ 272,116 | \$ (67,545) | \$ 5,257,122 |

The accompanying notes are an integral part of these consolidating financial statements.

SUPPLEMENTAL SCHEDULE TO THE CONSOLIDATED FINANCIAL STATEMENTS CONSOLIDATING STATEMENT OF ACTIVITIES

Year Ended June 30, 2021
(in thousands)

| | GWU | MFA | ELIMINATIONS | TOTAL |
|---|---------------------|--------------------|-------------------|---------------------|
| OPERATING REVENUE | | | | |
| Student tuition and fees, net of \$323,230 University funded scholarships | \$ 722,907 | \$ - | \$ (205) | \$ 722,702 |
| Patient care, net | - | 287,771 | - | 287,771 |
| Grants and contracts including indirect cost recoveries | 226,634 | 2,121 | - | 228,755 |
| Auxiliary enterprises, net | 15,054 | 857 | - | 15,911 |
| Endowment income distributed for operations | 90,813 | - | - | 90,813 |
| Medical education agreements | 67,581 | 19,014 | (24,445) | 62,150 |
| Contributions | 18,631 | - | - | 18,631 |
| Investment income used in operations | 13,228 | 2,265 | (733) | 14,760 |
| Net assets released from restrictions | 7,977 | - | - | 7,977 |
| Other | 43,443 | 111,185 | (29,554) | 125,074 |
| Total operating revenue | 1,206,268 | 423,213 | (54,937) | 1,574,544 |
| OPERATING EXPENSES | | | | |
| Salaries and benefits | 675,739 | 279,341 | (235) | 954,845 |
| Purchased services | 232,775 | 76,764 | (38,708) | 270,831 |
| Depreciation | 84,763 | 6,137 | - | 90,900 |
| Interest | 73,847 | 3,840 | (733) | 76,954 |
| Scholarships and fellowships | 22,509 | - | - | 22,509 |
| Other | 109,957 | 105,268 | (15,261) | 199,964 |
| Total operating expenses | 1,199,590 | 471,350 | (54,937) | 1,616,003 |
| INCREASE (DECREASE) IN NET ASSETS FROM OPERATING ACTIVITIES | 6,678 | (48,137) | - | (41,459) |
| NON-OPERATING ACTIVITIES | | | | |
| Investment income, net | 372,600 | - | - | 372,600 |
| Net assets released from restriction | (7,977) | - | - | (7,977) |
| Contributions, net | 30,619 | - | - | 30,619 |
| Endowment income distributed for operations | (90,813) | - | - | (90,813) |
| Other | 6,302 | - | - | 6,302 |
| Total non-operating activities | 310,731 | - | - | 310,731 |
| INCREASE (DECREASE) IN NET ASSETS | 317,409 | (48,137) | - | 269,272 |
| NET ASSETS AT THE BEGINNING OF THE YEAR | 2,329,242 | (31,074) | (3,109) | 2,295,059 |
| NET ASSETS AT THE END OF THE YEAR | \$ 2,646,651 | \$ (79,211) | \$ (3,109) | \$ 2,564,331 |

The accompanying notes are an integral part of these consolidating financial statements.

NOTES TO THE CONSOLIDATING FINANCIAL STATEMENTS

BASIS OF PRESENTATION - SUPPLEMENTARY CONSOLIDATING INFORMATION

The consolidating supplemental schedules as of and for the year ending June 30, 2021, are derived from and relate directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating supplemental schedules are presented for purposes of additional analysis of the consolidated financial statements and are not a required part of the consolidated financial statements. The individual components of the consolidating schedules are disclosed in Note 1 to the consolidated financial statements.

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Summary of Financial Results

| FINANCIAL RESULTS | YEAR END | |
|--------------------------|--------------|--------------|
| | 2021 | 2020 |
| <i>(in thousands)</i> | | |
| Assets | \$ 5,257,122 | \$ 5,100,258 |
| Net Assets | \$ 2,564,331 | \$ 2,295,059 |
| Change in net assets | \$ 269,272 | \$ (60,587) |
| Investments | \$ 2,920,432 | \$ 2,329,157 |
| Long-term debt, net | \$ 2,116,017 | \$ 2,244,657 |
| Operating revenues | \$ 1,574,544 | \$ 1,685,104 |
| Operating expenses | \$ 1,616,003 | \$ 1,744,311 |
| Non-operating activities | \$ 310,731 | \$ (1,380) |
| Capital expenditures | \$ 69,671 | \$ 87,855 |

| ENROLLMENT | ACADEMIC YEAR END | | | | |
|---------------------------------|-------------------|--------|--------|--------|--------|
| | 2021 | 2020 | 2019 | 2018 | 2017 |
| STUDENTS-FTE | | | | | |
| Undergraduate | 10,589 | 11,459 | 11,649 | 11,203 | 10,724 |
| Graduate | 9,128 | 9,428 | 9,725 | 9,931 | 9,579 |
| Law (J.D.) | 1,710 | 1,532 | 1,498 | 1,446 | 1,632 |
| Medical (M.D.) | 722 | 715 | 701 | 705 | 718 |
| Non-degree | 149 | 241 | 215 | 217 | 213 |
| Total fall enrollment | 22,298 | 23,375 | 23,788 | 23,502 | 22,866 |
| UNDERGRADUATE ADMISSIONS | | | | | |
| Applications | 26,405 | 26,978 | 26,512 | 26,987 | 25,488 |
| Selectivity Ratio | 43% | 41% | 42% | 41% | 40% |
| Matriculation Ratio | 17% | 24% | 26% | 24% | 25% |
| GRADUATE ADMISSIONS | | | | | |
| Applications | 27,365 | 25,473 | 25,620 | 26,116 | 23,715 |
| Selectivity ratio | 51% | 50% | 50% | 51% | 51% |
| Matriculation ratio | 32% | 36% | 37% | 39% | 41% |
| LAW (J.D.) | | | | | |
| Applications | 8,146 | 8,019 | 7,942 | 7,460 | 7,214 |
| Selectivity ratio | 35% | 31% | 34% | 33% | 37% |
| Matriculation ratio | 19% | 20% | 21% | 16% | 17% |
| MEDICINE (M.D.) | | | | | |
| Applications | 11,772 | 12,057 | 11,107 | 11,432 | 12,393 |
| Selectivity ratio | 3% | 3% | 3% | 3% | 3% |
| Matriculation ratio | 57% | 54% | 53% | 52% | 54% |
| DEGREES CONFERRED | | | | | |
| Baccalaureate | 3,020 | 3,005 | 3,021 | 2,725 | 2,595 |
| Master's | 4,602 | 4,780 | 4,597 | 4,774 | 4,363 |
| First professional | 729 | 581 | 668 | 694 | 797 |
| Doctoral | 357 | 330 | 406 | 455 | 368 |



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