2023-2024

# Financial Report







# Message from Bruno Fernandes

Executive Vice President, Chief Financial Officer and Treasurer

Dear Members of the George Washington University Community,

It is my privilege to share highlights from the past fiscal year, a period marked by transformative initiatives and strategic investments aimed at solidifying the George Washington University's role as a premier institution of higher education and research. Building on our legacy, GW continues to foster a vibrant academic community, advance critical research, enhance student life, and contribute meaningfully to our local and global communities.

This year, GW formally installed Ellen M. Granberg as our 19th president. Under her leadership, we began the development of a strategic framework designed to guide the university's growth over the next decade. This framework emphasizes academic excellence, cross-disciplinary collaboration and deep engagement with our community in Washington, D.C. Additionally, new leadership in finance and operations positions us to strengthen our financial base and operational efficiency.

Our acceptance into the prestigious Association of American Universities in 2023 has underscored GW's stature among the nation's top research institutions. Through initiatives like the Alliance for a Sustainable Future and the Climate and Health Institute, we are tackling global challenges including climate change and health disparities. The National Science Foundation-funded Trustworthy Artificial Intelligence (GW TAI) initiative and cross-disciplinary partnerships in AI research further showcase our commitment to impactful research.

Enhancing the student experience remains a core focus. This year we introduced a revitalized dining plan, new health services and expanded well-being resources. We also are working to foster a culture of community through initiatives like the establishment of the Center for Interfaith and Spiritual Life. These reflect our commitment to providing a holistic, supportive environment where students can thrive academically and personally.

Our dedication to serving the D.C. community and beyond remains steadfast. GW's partnerships, such as the development of the Cedar Hill Regional Medical Center and scholarship programs for talented D.C. high school graduates, are examples of our commitment to the community. Our students, faculty and staff have collectively contributed over 640,000 hours of service this past fiscal year, exemplifying the university's role as a community leader.

The generosity of our alumni, families and friends has been remarkable. Notable gifts and significant contributions support public health, engineering and student scholarships, among others, and fuel our ambitions for the future.

We look forward to building on these achievements in the years ahead. As a community, we are ensuring that GW remains a leader in education, research and service that enriches our city, our nation and our world.

Sincerely, Bruno Fernandes



President Ellen M. Granberg addresses the GW community.

In the past fiscal year, the George Washington University built on its status as a premier institution for teaching and research with an unparalleled location in our nation's capital.

The following pages offer highlights from the fiscal year that reflect our commitment to outstanding scholarship and research, a first-rate student experience and being a strong community partner to Washington, D.C., and its citizens.

# New Leadership

The George Washington University began the fiscal year with a new university leader at the helm.

Ellen M. Granberg, a visionary leader and an exceptional academic, became the university's 19th president in July 2023 and was officially inaugurated in a November 2023 investiture ceremony.

In her first year, she spearheaded initiatives to bolster academics and cross-disciplinary partnerships, outlined the process for developing a strategic blueprint for the future, and strengthened and scaled new and existing relationships with both the university and Washington, D.C., communities.

Under her leadership, the university began the critical process of developing a strategic framework, holding a series of future-focused conversations with students, faculty and staff. The framework will guide GW's growth over the next five to 10 years.

Granberg also launched new efforts to ensure GW provides an exceptional environment in which to live, learn and work, including improvements in student life and career support. In addition, the president has prioritized getting to know and soliciting feedback from the entire GW community through, among others, meetings, town halls, listening sessions and GW Together, a nine-city tour to meet alumni, families and friends. Granberg has also led efforts to enhance GW's collaborations and partnerships with the District of Columbia.

Scott Mory, a double alumnus and higher education leader, joined the university as Granberg's chief of staff and senior vice president. In this role, Mory is a critical strategic partner to the president who provides leadership for presidential initiatives across the university. He works throughout the university to promote a culture of innovation, transparency and alignment around GW's direction and priorities; oversees the coordination of the president's major institutional leadership forums; leads the Office of the President; and advises university leaders regarding presidential and institutional strategic priorities.

New leadership will guide the prudent stewardship of the university's financial resources and the security and operation of our campuses. Baxter Goodly was named vice president for safety and operations and leads a new Division of Safety and Operations, while Hemant Bakshi was named vice president for finance and assistant treasurer. Both positions are within the Office of the Executive Vice President, Chief Financial Officer and Treasurer.



Senator Chris Coons (foreground, in conversation with Frank Sesno) laid out some of the steps federal and local lawmakers are taking toward a sustainable future.

# **Excellence in Research and Scholarship**

This fiscal year marks the university's first year as a member of the Association of American Universities (AAU), a designation that recognizes GW as one of America's top research universities. The AAU's 71 members are on the leading edge of innovation, scholarship and solutions that contribute to scientific progress, economic development, security and wellbeing.

The AAU membership, which is by invitation only, reflects GW's commitment to advancing knowledge that addresses the most pressing issues of the day, including climate change, artificial intelligence, and racial, ethnic and socioeconomic inequality.

The bold new Alliance for a Sustainable Future unites under one banner all of the university's climate change and sustainability research, teaching and action. The alliance draws on GW's existing strong climate and sustainability work by identifying and amplifying areas of collaboration, further leveraging GW's location in the nation's capital and increasing the community's global impact.

As part of the alliance, GW's interdisciplinary Climate and Health Institute seeks new solutions to global health burdens and equity challenges associated with climate change and greenhouse gas emissions. The institute's impactful research findings this year have tied pediatric asthma to traffic-related air pollutants, documented that communities of color suffer a disproportionate and growing burden from polluted air and established the degree to which the warehousing industry increases health-harming pollutants.

GW's pioneering Global Food Institute—another alliance member that launched last year in partnership with chef and humanitarian José Andrés—has begun awarding seed grants to support projects on everything from solar-powered innovations that reduce food loss in food insecure parts of the world to the impact of private investments on sustainability.

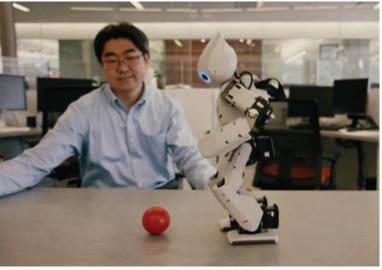
A recent study by the institute and the James Beard Foundation found that climate change poses an immediate threat to the independent restaurant industry, endangering a powerful economic engine that creates millions of jobs across the country and supports the growth and viability of farms and other local businesses.

In addition, the institute named an inaugural director to lead the institute and champion its mission to change the world through the power of food. Stacy Dean, an expert in food policy and nutrition with more than 30 years of experience in the government and nonprofit sectors, now serves as the institute's Carbonell Family Executive Director. Dean was most recently the deputy undersecretary for the U.S. Department of Agriculture Food, Nutrition and Consumer Services, where she led the department's food and nutrition policy and programs.

In addition to being on the frontlines of sustainability, GW is also on the forefront of artificial intelligence (AI) research. GW co-leads a multi-institutional effort, the NSF Institute for Trustworthy AI in Law & Society (TRAILS), supported by the National Science Foundation and the National Institute of Standards and Technology (NIST). TRAILS unites specialists in AI and machine learning with systems engineers, social scientists, legal scholars, educators and public policy experts to determine how to evaluate trust in AI and how to develop trustworthy technical solutions, processes and policies.

Building on TRAILS, the university launched the GW Trustworthy AI (GW TAI) initiative. GW TAI brings faculty across the university together in pursuit of impact-focused interdisciplinary research, including connecting choices about data and design to strategies for governance of AI systems and the data on which they are trained and deployed. This year, the initiative announced its first corporate partner, SAIC, a Fortune 500 technology integrator, as part of a corporate partnerships program that gives corporate partners access to future talent and GW TAI experts while inspiring GW TAI-led research based on real-world experiences and data.





Top: José Andrés, founder of the Global Food Institute, gave remarks about the importance of GFI's work at a March 2024 event. Bottom, left: GW Engineering Associate Professor Chung Hyuk Park is working to extend access to care for autistic children and their families using intelligent robots. Bottom, right: Wendy Ellis, inaugural director of the Equity Institute.



Other AI-adjacent research includes a \$6 million, three-year project that is investigating how to safeguard autonomous aircraft flying in high-density urban airspace from cybersecurity attacks. Led by Peng Wei, an associate professor of mechanical and aerospace engineering at the School of Engineering and Applied Science (SEAS), the multi-institutional effort is funded by NASA through its University Leadership Initiative.

GW is creating actionable new knowledge and educating citizen leaders on the eradication of racial, ethnic and socioeconomic inequality through its recently chartered Institute for Racial, Ethnic and Socioeconomic Equity. The university named Wendy Ellis its inaugural director. Ellis is an assistant professor of global health, and she directs the Center for Community Resilience at the university's Milken Institute School of Public Health. Seed grant funding from the Equity Institute this year has enabled projects that help explicate and address health care disparities for Asian Americans.

To strengthen and diversify the U.S. scientific workforce of the future, the university has partnered with NIST. Under a five-year agreement, NIST will award SEAS up to \$29.9 million to develop and train a diverse pool of scientists and engineers through research opportunities at the NIST campus in Gaithersburg, Maryland, and the provision of financial assistance for graduate students and postdoctoral researchers.

In addition, a new \$12 million consortium will open careers in naval research to students from all backgrounds. Philippe Bardet, a professor of mechanical and aerospace engineering in SEAS, will lead the Consortium on Naval Enterprise Pathways, a large multi-institutional consortium funded by the U.S. Department of Defense's Office of Naval Research to create dedicated pathways into naval research and development for students from middle to graduate school in the Washington, D.C., area.



# **Enhancing Student Life at GW**

George Washington University remains dedicated to enhancing the student experience by continually improving campus facilities and services. Here are some of the key updates and enhancements recently introduced to support student well-being and academic success.

**GW Dining:** To enhance healthy and affordable food options for students, GW has rolled out a transformative dining plan. Zingers Cafe at the Hillel building, and Chaat House and Absurd Bird in the University Student Center have joined the new dining halls in Thurston and Shenkman Halls as part of the expanded dining network. Through new all-you-care-to-eat meal plans, students can access a wide variety of dietary options, including vegetarian, vegan and kosher meals. The revamped District House dining hall—featuring new vendors like True Burger and Halal Shack—reinforces GW's commitment to high-quality, sustainable food.

Democracy is in our DNA: This year-long initiative by the Division for Student Affairs promotes civic engagement, curiosity and exploration. By providing transformative experiences both inside and outside the classroom, Democracy is in our DNA encourages students to explore various aspects of their identities and engage in discussions on complex and sometimes polarizing issues. By infusing this theme into programming, students develop critical thinking skills, learn to engage across differences and navigate conflicts empathetically, all while fostering a strong sense of belonging within the GW community. Additionally, Democracy is in our DNA promotes students' well-being, contributing to their personal, academic and life success.

**Health Services:** The Student Health Center has expanded its offerings with the addition of a new gynecologic clinician. Her role includes preventive services such as pap smears, sexually transmitted disease screenings and immunizations, all covered by health insurance.

**Interfaith and Spiritual Life:** The new Center for Interfaith and Spiritual Life supports religious and philosophical diversity. Collaborating with campus and local organizations, the center will promote interfaith dialogue, worship and service, fostering inclusivity and social justice.

Top: The year-long Democracy is in Our DNA initiative promotes civic engagement and meaningful dialogue among GW students. Bottom, left: From left, Doug Frazier, Bruno Fernandes, Christopher Alan Bracey, Colette Coleman and Seth Weinshel at the opening of Chaat House. Bottom, right: The new GW Campus Store, at the corner of 21st and I streets.











Shenkman Hall has an all-you-care-to-eat option and marketplace.

**Diversity and Inclusion:** The Multicultural Student Services Center has enhanced its efforts in diversity and inclusion by adding new roles, including coordinators for gender and sexuality programs, race and ethnicity programs and an administrative assistant. This expansion aims to better serve students of diverse identities and experiences while meeting the increasing demand for multicultural programming.

Well-being Resources: The Division for Student Affairs has welcomed new staff to enhance student access to well-being resources. Key appointments include a new managing director and associate director of campus recreation at the Lerner Health and Wellness Center, as well as new directors of student involvement and administration and operations at the Student Health Center. Additionally, the introduction of TimelyCare, a 24/7 virtual health care service, enhances student access to mental health care. Lerner Health and Wellness Center has also seen improvements, including new flooring in the main fitness area, enhanced group fitness programs and the creation of a student lounge space.

**GW** Campus Store: Relocated to a larger space at the corner of 21st and I streets, the new GW Campus Store officially opened in 2024. This move nearly doubled its size, offering an enhanced retail experience for students and the broader community. The new store features a wide range of merchandise, including GW Revolutionaries apparel and local D.C. collections. The lower level continues to provide essential services like textbook orders and IT support, making it a convenient hub for students.

Through these ongoing developments and initiatives, GW demonstrates its unwavering commitment to improving the student experience. By continuously evolving and responding to student needs, the university fosters a vibrant, inclusive community that enriches campus life for all.

# Serving the D.C. Community and Beyond

The university and its students, faculty and staff are dedicated to enhancing lives, assisting communities in need, and effecting positive change in Washington, D.C., and across the globe.

GW has earned the Carnegie Foundation for the Advancement of Teaching's Community Engagement Classification, an elective designation that indicates an institutional commitment to community engagement and the highest recognition a university can receive for its community engagement.

At the heart of GW's service efforts is the Honey W. Nashman Center for Civic Engagement and Public Service. The center supports the diverse ways GW faculty and students contribute to the community and integrates community engagement into the GW curriculum. In the 2023-24 academic year, the Nashman Center supported 77 courses that include direct service involving nearly 1,000 students.

GW's 15th annual Welcome Day of Service saw over 800 students, faculty and staff contribute to 38 sites across the D.C. area. This time-honored tradition introduces students to the university's culture of civic engagement and fosters connections with the city as well as peers and university leaders.

During the 29th annual Martin Luther King, Jr. Day of Service, GW community members devoted 1,360 hours to 13 service sites. Activities included local school cleanups, park trail maintenance and the transcription of Freedmen's Bureau documents. The university also holds a Veteran Day of Service that brings together military-affiliated and civilian populations to serve those who have served and elevate communities across the D.C. metro region.

Aside from the days of service, GW students, faculty, staff and alumni have worked in countless ways to improve communities and help those in need. Over the course of the 2023-24 academic year, GW community members contributed 640,669 hours of service. More than 500 GW volunteers received the White House honor of a President's Volunteer Service Award for providing more than 100 hours of service in a year.

Top: Students gather at a federal park across from the Elliott School of International Affairs during the annual Welcome Day of Service. Bottom, left: The GW community served 1,360 hours during the MLK Jr. Day of Service. Bottom, right: (Left to Right) Sheri Johnson, SJT recipient Constance Johnson, DCPS Chancellor Lewis Ferbee, M.A. '00, and GW President Ellen M. Granberg.











Washington, D.C., Mayor Muriel Bowser at the opening of Cedar Hill Urgent Care Facility on Oct. 10, 2022.

The university is committed to the health and well-being of our fellow District residents. To greatly expand health care access in Southeast D.C., GW, Children's Hospital and Universal Health Services have neared completion of the Cedar Hill Regional Medical Center, GW Health. When finished in early 2025, the center will be D.C.'s first new inpatient facility in over two decades. The \$403 million project will provide a 136-bed hospital to one of the city's most underserved areas. The facility will also offer a comprehensive range of services, including a verified trauma center, adult and pediatric emergency departments, maternal health and delivery units, and an ambulatory pavilion.

The university also prioritizes making a GW education free of cost to outstanding D.C. high school graduates. Every year since 1989, GW has provided full-ride Stephen Joel Trachtenberg Scholarships to academically talented D.C. high school seniors. In 2024, GW awarded 10 of these prestigious scholarships, which cover tuition, room and board, books and fees for all four years. GW also sustains strong partnerships with D.C.'s School Without Walls High School, which is located on the university's Foggy Bottom campus, and the Duke Ellington School of the Performing Arts.

GW extends its commitment to service beyond D.C. through global initiatives that address critical needs in the health and education sectors.



Andrews Nyantakyi demonstrates CPR on a mannequin at a training session organized by his nonprofit Elijeko Foundation.

In partnership with PATH, a nonprofit dedicated to advancing health equity, and various universities and research organizations in the Democratic Republic of Congo, Niger, Pakistan and Somalia, GW has secured a \$5 million grant from the Bill & Melinda Gates Foundation. This funding will establish a learning consortium focused on enhancing routine immunization in conflict-affected and under-immunized areas. The project will evaluate immunization outcomes, operational challenges and opportunities for improvement, providing valuable insights to both domestic and international stakeholders.

In Uganda, GW is significantly enhancing education. Nongovernmental organization Nested Savings transformed an old building into the region of Yumbe's first and only library, serving as a vital resource for the local community. Building on this success, GW's Engineers Without Borders chapter plans to expand the library into a comprehensive learning center, featuring a computer lab, conference rooms, an early childhood development center and other essential facilities.

GW School of Nursing alumnus Andrews Nyantakyi is one of our many alumni who are advancing community and public health globally. Nyantakyi established the nonprofit organization, the Elijeko Foundation, in Ghana in 2016. The foundation focuses on community health education, particularly through its Bystander CPR Initiative. This program, in collaboration with the Ghanaian National Ambulance Service, provides CPR and emergency care training to individuals, addressing critical gaps in regions where medical response may be delayed.

These are a few examples of how GW continues to demonstrate its leadership in service, education and community engagement, leaving a lasting impression both in the nation's capital and around the world.

# Philanthropy Fuels GW's Future

In a remarkable show of generosity, GW continues to receive transformative gifts from alumni, faculty, families and friends, significantly enhancing the university's ability to support its students and further its academic mission.

The university received transformative major gifts during the past fiscal year:

- Professor Emeritus Hermann J. Helgert, a renowned electrical engineer specializing in wireless communications and networks, and his family made a groundbreaking \$2.5 million gift to establish the Helgert Family Endowed Fellowship. This fellowship provides a perpetual funding source to support talented doctoral students in the School of Engineering and Applied Science's Department of Electrical and Computer Engineering.
- The Wolcott Foundation continued its 70-year tradition of supporting students with a **\$4 million gift** to GW's endowment. The donation provides fellowships of up to \$30,000 for graduate students in the School of Business, Elliott School of International Affairs and Trachtenberg School of Public Policy and Public Administration. The fellowships support students with outstanding academic, civic and social credentials committed to civic service.
- The legacy of Bill and Salie Utz, founders of Utz Brands, Inc., endures at GW through their grandson Michael Rice,



Nearly 3,500 members of the GW community donated during the 2024 Giving Day.

J.D. '68, and his family, including daughter, Stacie Rice Lissette, J.D. '92 and son-in-law Dylan Lissette, B.B.A. '93. They recently created the Rice Family Endowed Scholarship at GW Law with a **\$1.6** million gift from the Rice Family Foundation. This scholarship, designed to support need-based students, underscores the family's enduring commitment to philanthropy and their dedication to giving back.

The GW community also rallied together to raise \$1.8 million during Giving Day 2024, the most successful Giving Day in the university's history. Surpassing its goal of 3,000 donors, GW saw an outpouring of support from nearly 3,500 individuals hailing from all 50 states and more than a dozen countries.

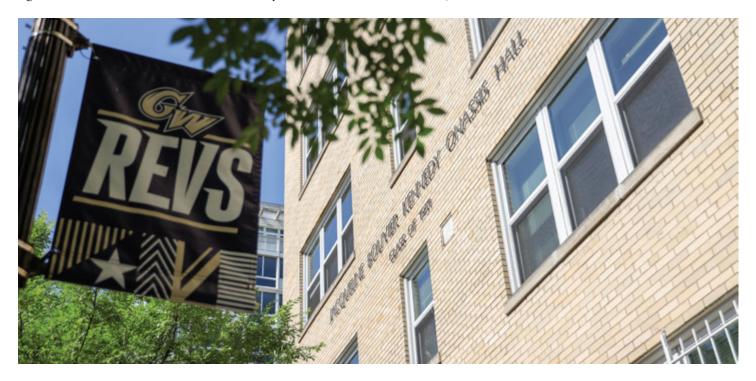
These remarkable gifts exemplify the spirit of philanthropy within the GW community, ensuring that the university can continue to provide exceptional opportunities for its students and faculty and maintain its status as a leading institution of higher education.



President Granberg (center) with current Wolcott Foundation fellows and trustees of the Wolcott Foundation.

# Management Discussion and Analysis of Financial Condition and Results of Operations – FY2024

The purpose of this discussion is to augment the financial statements by providing management's perspective on the university's financial health and the related impact on our mission and aspirations. We also describe in greater detail significant items that influenced the university's financial statements in FY24.



# FY24 Results of Operations

Our consolidated balance sheet remains strong, with total assets exceeding \$5 billion as of June 30, 2024. Total assets increased \$67 million, driven in part by additions to property, plant and equipment, made to enhance both the student experience and efficiency of our buildings. Further, pooled endowment investments grew, due to favorable market conditions and generous contributions from donors. Conversely, the endowment portfolio of real estate investments declined in value as a result of continued high interest rates and uncertainty in the office real estate market. Total liabilities increased \$199 million, primarily due to the university drawing \$130 million from the revolving credit facility it holds with a national bank to provide temporary liquidity when needed. The \$130 million was repaid in full by September 5, 2024.

In addition, liabilities increased as a result of capital improvement costs incurred prior to fiscal year end that were paid after June 30, 2024, upon fully processing the corresponding invoices.

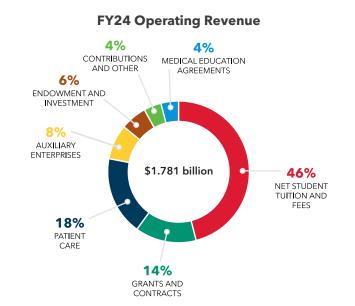
Consolidated net assets decreased by \$132 million in FY24, with a decrease of \$25 million attributable to the university and a decrease of \$107 million attributable to the clinical practice of GW faculty physicians, Medical Faculty Associates (MFA).

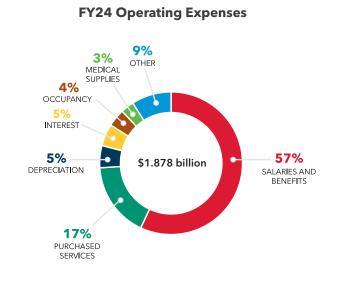
In terms of the university's stand-alone performance, operating revenue and operating expenses both increased 7% over the prior year, achieving an operating surplus of \$11 million for FY24, an increase of \$7 million over FY23. Student

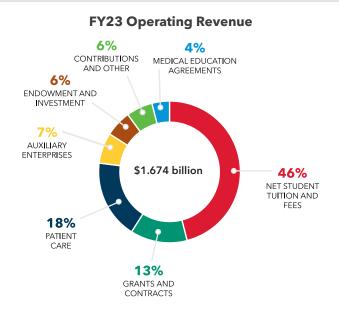
tuition and fees revenue experienced the greatest increase, \$35 million, driven by both undergraduate and graduate levels. Revenue from Grants and contracts including indirect cost recoveries increased \$31 million, due primarily to expanded research activities, and also a government grant to cover a portion of pandemic-related expenses incurred in prior fiscal years. Revenue from Auxiliary enterprises increased by \$18 million, driven by the on-campus dining program operating for all of FY24, whereas in FY23 the program only became fully operational during the spring semester. Operating expenses increased primarily within Salaries and benefits and Purchased services. Merit increases, higher insurance costs, and increased headcount in certain areas of the university, resulted in higher Salaries and benefits. The increase in Purchased services was

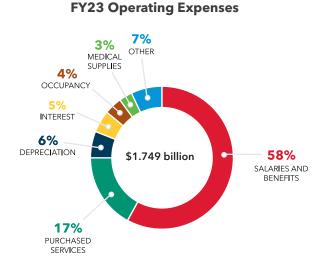
driven by costs associated with operating the dining program for the full fiscal year, plus higher security and housekeeping costs. Non-operating activities resulted in a loss of \$36 million, driven by a decline in the value of the endowment portfolio of real estate investments, which lead to the university's overall \$25 million decrease in net assets.

MFA's revenue increased 2% year-over-year. Its financial performance continues to be impacted by the payor mix, which has been trending away from managed care plans and towards government insurance programs. MFA expenses increased 8% year-over-year, driven by costs of specialty providers and infusion medications related to expanded service offerings.

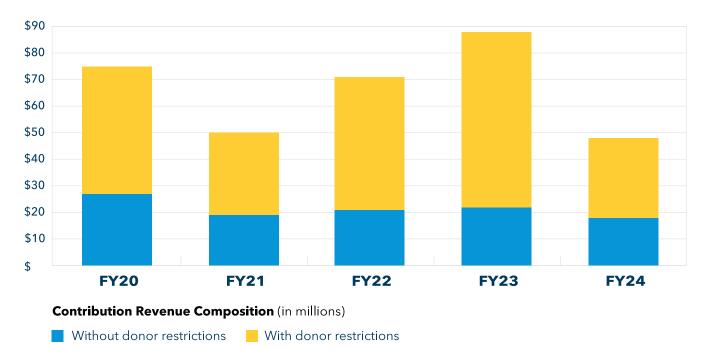






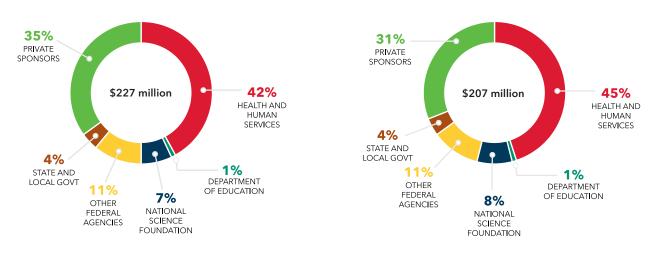


# **Contributions**



Contributions to the university provide vital funding for academic priorities, financial aid for students and help build a strong future by growing the university's endowment. Total contributions declined when compared to FY23, however contributions supporting financial aid for students, a key university priority, remained consistent year-over-year.

# Research



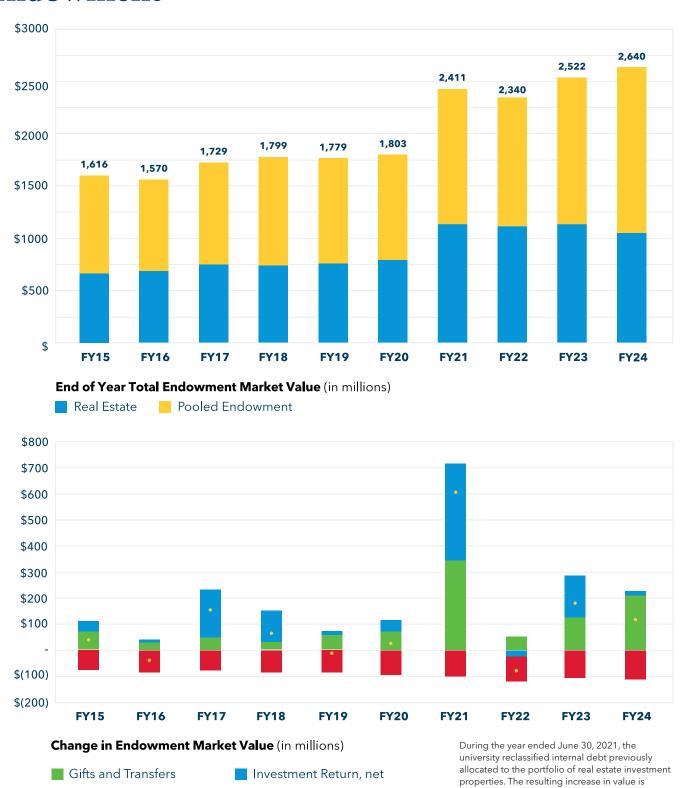
**FY24 Externally Funded Research** 

**FY23 Externally Funded Research** 

Research revenue, included in Grants and contracts on the Consolidated Statement of Activities, saw a healthy year-over-year increase of 10%. The largest increase was in projects funded by private sponsors.

# **Endowment**

Endowment Distribution



Endowed funds are the cornerstone for philanthropy at GW. These funds yield enduring returns and perpetual impact, enabling us to strategically plan for the university's future. In FY24, the total endowment market value reached a record high of \$2.640 billion, due to favorable market conditions plus gifts and transfers into the endowment. Endowment payout provided \$110 million in support of university activities. Endowment assets in aggregate generated a fiscal-year investment return of 0.7%, with the Pooled Endowment returning 13.3%, while the portfolio of real estate investment properties decreased by 14.3% as a result of continued high interest rates and uncertainty in the office real estate market. The endowment assets in aggregate generated a five-year annualized investment return of 5.8%.

Net Change in Market Value

reflected as part of Gifts and Transfers.





#### GRANT THORNTON LLP

53 State St. Boston, MA 02109

D +1 617 723 7900

F +1 617 723 3640

#### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

To the Board of Trustees
The George Washington University

#### **Opinion**

We have audited the consolidated financial statements of The George Washington University and its subsidiaries (the "University"), which comprise the consolidated balance sheets as of June 30, 2024 and 2023, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the University as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for opinion

We conducted our audits of the consolidated financial statements in accordance with auditing standards generally accepted in the United States of America (US GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the University and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of management for the financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the University's ability to continue as a going concern for one year after the date the financial statements are issued.



#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with US GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the University's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Boston, Massachusetts September 27, 2024

Sunt Thornton LLP

## **CONSOLIDATED BALANCE SHEETS**

As of June 30, 2024 and 2023 (in thousands)

	2024	2023
ASSETS		
Cash and cash equivalents	\$ 55,304	\$ 56,024
Accounts receivable, net	147,865	140,334
Contributions receivable, net	33,944	34,389
Investments	2,871,770	2,829,896
Loans and notes receivable, net	8,146	10,067
Property, plant, and equipment, net	1,806,139	1,783,581
Operating lease right of use assets, net	85,597	88,479
Other assets	49,946	49,116
Total assets	\$ 5,058,711	\$ 4,991,886
LIABILITIES		
Accounts payable and accrued expenses	\$ 379,013	\$ 314,005
Deferred revenue and deposits	99,266	106,297
Operating lease liability	98,106	101,120
Debt, net	2,120,696	1,973,649
Funds advanced for student loans	7,674	10,517
Total liabilities	2,704,755	2,505,588
NET ASSETS		
Without donor restrictions	1,300,070	1,534,781
With donor restrictions	1,053,886	951,517
Total net assets	2,353,956	2,486,298
Total liabilities and net assets	\$ 5,058,711	\$ 4,991,886

## CONSOLIDATED STATEMENT OF ACTIVITIES

Year Ended June 30, 2024 (in thousands)

	Without Donor Restrictions	With Donor Restrictions	Total
OPERATING REVENUE			
Student tuition and fees, net	\$ 813,085	\$ -	\$ 813,085
Patient care, net	313,066	-	313,066
Grants and contracts including indirect cost recoveries	243,398	-	243,398
Auxiliary enterprises, net	136,855	-	136,855
Endowment income distributed for operations	100,091	-	100,091
Medical education agreements	73,468	-	73,468
Contributions	17,913	-	17,913
Investment income used in operations	12,354	-	12,354
Net assets released from restrictions	10,319	-	10,319
Other	60,258	-	60,258
Total operating revenue	1,780,807	-	1,780,807
OPERATING EXPENSES			
Salaries and benefits	1,069,652	-	1,069,652
Purchased services	322,601	-	322,601
Depreciation	98,803	-	98,803
Interest	87,656	-	87,656
Occupancy	82,966	-	82,966
Medical supplies	65,219	-	65,219
Scholarships and fellowships	19,764	-	19,764
Other	131,245	-	131,245
Total operating expenses	1,877,906	-	1,877,906
CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES	(97,099)	-	(97,099
NON-OPERATING ACTIVITIES			
Investment (loss) income, net	(69,360)	113,024	43,664
Net assets released from restriction	35,453	(45,772)	(10,319
Contributions, net	-	29,850	29,850
Endowment income distributed for operations	(101,902)	1,811	(100,091
Other	(1,803)	3,456	1,653
Total non-operating activities	(137,612)	102,369	(35,243
CHANGE IN NET ASSETS	(234,711)	102,369	(132,342
NET ASSETS AT THE BEGINNING OF THE YEAR	1,534,781	951,517	2,486,298
NET ASSETS AT THE END OF THE YEAR	\$ 1,300,070	\$ 1,053,886	\$ 2,353,956

## CONSOLIDATED STATEMENT OF ACTIVITIES

Year Ended June 30, 2023 (in thousands)

		2023		
	Without Donor Restrictions			
OPERATING REVENUE				
Student tuition and fees, net	\$ 778,101	\$ -	\$ 778,101	
Patient care, net	303,695	-	303,695	
Grants and contracts including indirect cost recoveries	212,016	-	212,016	
Auxiliary enterprises, net	118,886	-	118,886	
Endowment income distributed for operations	94,204	-	94,204	
Medical education agreements	71,836	-	71,83	
Contributions	22,208	-	22,208	
Investment income used in operations	12,455	-	12,45	
Net assets released from restrictions	10,812	-	10,812	
Other	50,054	-	50,054	
Total operating revenue	1,674,267	-	1,674,267	
OPERATING EXPENSES				
Salaries and benefits	1,006,055	-	1,006,05	
Purchased services	299,412	-	299,412	
Depreciation	97,193	-	97,193	
Interest	84,867	-	84,86	
Occupancy	78,078	-	78,078	
Medical supplies	48,571	-	48,57	
Scholarships and fellowships	19,126	-	19,12	
Other	115,343	-	115,343	
Total operating expenses	1,748,645	-	1,748,645	
CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES	(74,378)	-	(74,378	
NON-OPERATING ACTIVITIES				
Investment income, net	103,798	72,864	176,662	
Net assets released from restriction	31,001	(41,813)	(10,812	
Contributions, net	-	65,653	65,653	
Endowment income distributed for operations	(95,836)	1,632	(94,204	
Other	(15,687)	11,626	(4,06	
Total non-operating activities	23,276	109,962	133,238	
CHANGE IN NET ASSETS	(51,102)	109,962	58,860	
NET ASSETS AT THE BEGINNING OF THE YEAR	1,585,883	841,555	2,427,438	
NET ASSETS AT THE END OF THE YEAR	\$ 1,534,781	\$ 951,517	\$ 2,486,298	

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Years Ended June 30, 2024 and 2023 (in thousands)

	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ (132,342)	\$ 58,860
Adjustments to reconcile change in net assets to net cash used in operating activities:	+ (··-/··-/	+,
Contributions restricted for long-term investment	(6,227)	(27,651
Depreciation, amortization and accretion expenses	98,881	97,272
Net realized/unrealized loss/(gain) on investments	28,170	(142,160
Realized gain on sale of real property	(19,244)	(1.2,100
Fire loss	(7,000)	
Other non-cash items	5,075	5,197
Changes in operating assets and liabilities:	272.2	2,
Accounts receivable	(10,651)	(26,338
Contributions receivable	445	5,757
Operating lease right of use assets, net	2,882	14,820
Other assets	(2,334)	(7,956
Accounts payable and accrued expenses	36,703	(9,827
Deferred revenue and deposits	(7,031)	1,640
Operating lease liability	(3,014)	(14,711
Net cash used in operating activities	(15,687)	(45,097
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of investments	(624,334)	(742,204
Sales and maturity of investments	564,638	811,091
Purchases of property, plant, and equipment	(98,976)	(105,027
Net proceeds from sale of real property	26,689	
nsurance proceeds from fire loss	7,000	
Change in other loans and notes receivable	1,909	2,266
Net cash used in investing activities	(123,074)	(33,874
CASH FLOWS FROM FINANCING ACTIVITIES		
Contributions restricted for long-term investment	6,227	27,65
Payments on debt	(17,053)	(10,132
Proceeds from borrowings	5,187	
Net proceeds from borrowings on lines of credit	151,436	4,708
Payments of finance lease obligations	(4,913)	(5,875
Change in refundable government student loan funds	(2,843)	(4,459
Net cash provided by financing activities	138,041	11,893
NET CHANGE IN CASH AND CASH EQUIVALENTS	(720)	(67,078
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	56,024 \$ 55,304	123,102
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	\$ 55,304	\$ 56,024
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Interest paid	\$ 86,939	\$ 84,38
Income tax payments	324	2
Purchases of property, plant, and equipment in accounts payable and accrued expenses	29,325	12,954

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

#### **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### **The University**

The George Washington University (the University) is a private, not-for-profit institution of higher education based in Washington, D.C. The University provides education and training services, primarily for students at the undergraduate, graduate, and postdoctoral levels, and performs research, training, and other services under grants, contracts, and similar agreements with sponsoring organizations, primarily departments and agencies of the U.S. Government. The University's revenues are predominantly derived from student tuition, housing, fees, and patient service revenue. The University is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

#### **Basis of Presentation and Principles of Consolidation**

The consolidated financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America (GAAP) and reporting practices prescribed for not-for-profit entities. The consolidated financial statements include the accounts of the George Washington University and its wholly owned subsidiaries which includes the Medical Faculty Associates, Inc. (MFA). All material intercompany transactions and balances have been eliminated.

#### **Medical Faculty Associates, Inc.**

MFA is a 501(c)(3) corporation formed in February 2000 to operate exclusively for the benefit of the University in providing clinical, teaching, and research services. Clinical services include professional physician and related health care services to patients in the greater Washington, D.C. community. MFA maintains its accounts and prepares stand-alone financial statements in conformity with GAAP applicable to not-for-profit health care entities. MFA Physicians Insurance Company (MFA-PIC) is a wholly owned subsidiary of MFA and provides professional liability insurance for MFA and its employed physicians and providers. It is a separate entity for federal, state, and local income tax purposes. MFA-PIC is registered in the District of Columbia. There is presently no taxation imposed on the MFA-PIC.

#### **Cash and Cash Equivalents**

Financial instruments with original maturity term of three months or less are classified as cash equivalents and include U.S. Treasury securities and other short-term, highly liquid investments carried at fair value. Cash and cash equivalents held in the endowment fund and by investment managers are included in Investments. Purchases and sales of investment cash equivalents are netted for reporting on the Consolidated Statements of Cash Flows.

Aggregate cash and cash equivalent balances maintained at financial institutions exceed the amount guaranteed by federal agencies and therefore bear risk. The University has not experienced any loss due to this risk.

#### **Contributions**

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Contributions received for capital projects, endowment funds, or student loans and contributions under split-interest agreements or perpetual trusts are reported as revenue with or without donor restrictions based on the terms of gift agreements. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of the gift. Promises to give with payments to be received after one year from the date of the financial statements are discounted at a risk-adjusted rate approximating the market rates for unsecured borrowing. Allowance is made for uncollectible contributions based upon management's judgment after analysis of the creditworthiness of the donors, past collection experience, and other relevant factors.

#### **Investments and Investment Income**

Investments include both endowment and non-endowment investments owned by the University and are further detailed in Note 5. Investment income (loss) is included in net asset categories based on the existence or absence of donor restrictions.

THE GEORGE WASHINGTON UNIVERSITY 2023-2024 FINANCIAL REPORT

Investments known as split-interest agreements are unique to not-for-profit organizations. These are agreements where donors enter into trust or other arrangements under which the University receives benefits shared with other beneficiaries. The associated liabilities to beneficiaries in these arrangements are calculated based on various actuarial assumptions and are recorded in Accounts payable and accrued expenses (Note 10).

The University manages the following types of arrangements:

- **Gift annuities** consist of non-trust assets donated to the University in exchange for a fixed payment for the life of the beneficiary(s).
- Charitable remainder trusts consist of trust assets donated to the University in exchange for a percentage of fair value-based payment for the life of the beneficiary(s).

The University is a beneficiary of trusts held by third parties which include:

- **Perpetual trusts** where the University has an irrevocable right to income on trust assets in perpetuity, but never receives the assets held in trust. These beneficial interests are shown at fair value of the underlying assets, which approximates the discounted present value of the anticipated cash flows.
- Charitable remainder trusts similar to those described above, except that the University does not hold the assets as trustee. These beneficial interests are shown at present value which is calculated using the fair value of the trust assets at the measurement date, discounted based on various actuarial assumptions impacting the timing of cash flows to the University.

#### **Accounts Receivable**

Accounts receivable are reported at net realizable value. Accounts are written off against the allowance for credit losses when determined to be uncollectible based upon management's assessment of individual accounts. The allowance for credit losses is estimated based on the University's historical experience, periodic review of individual accounts and consideration of current economic conditions and reasonable and supportable forecasts. Patient receivables are recorded at net realizable value based on certain assumptions determined by each payor. The initial estimate of the balance is established by reducing the standard rate by any explicit and implicit price concessions. The University does not accrue interest on these accounts.

#### **Loans Receivable and Refundable Advances**

Loans receivable are primarily related to federal student financial aid programs and are carried at face value, less an allowance for credit losses of \$0.5 million at both June 30, 2024 and 2023. The allowance for credit losses is estimated based on the University's historical experience, periodic review of individual accounts and consideration of current economic conditions and reasonable and supportable forecasts. The majority of the University's loans receivable represents amounts due under federally guaranteed programs; therefore no reserves are recorded for the federal portion. Generally, payment on loans receivable commences upon graduation and can extend up to 10 years. These loans carry interest rates ranging from 3% to 8%. Funds provided by the U.S. Government under the Federal Perkins and Health Professions Student Loan Programs are loaned to qualified students. Health Profession funds may be loaned again after collection. The Perkins Loan program was not reauthorized by the federal government in September 2017, and therefore, collected funds will be returned to the U.S. Government and the University proportionate to their original funding. These federal loan programs have cash restricted as to their use of \$2.9 million and \$3.3 million as of June 30, 2024 and 2023, respectively.

#### **Property, Plant, and Equipment**

Land, buildings, furniture, and equipment are stated at cost or fair value at the date of donation. Buildings, furniture, and equipment are depreciated on a straight-line basis over the estimated useful lives ranging from 3 to 40 years. Interest cost incurred during construction is capitalized as part of the cost of capital projects. Property acquired on federally funded awards that meets the University's capitalization criteria is recorded as an asset of the University and depreciated in accordance with the University's depreciation policy. These assets are disposed of as prescribed by relevant federal requirements at the conclusion of the award.

#### Leases

The University determines if an arrangement is a lease at inception. All leases are recorded on the Consolidated Balance Sheets except for leases with an initial term less than 12 months for which the University made the short-term lease election.

Operating lease right-of-use assets (ROU) and lease liabilities are recognized at the lease commencement date based on the present value of the lease payments over the lease term. ROU assets also include adjustments related to lease payments made and lease incentives received at or before the commencement date. At lease commencement, lease liabilities are recognized based on the present value of the remaining lease payments and discounted using the University's incremental borrowing rate. Operating lease cost is recognized on a straight-line basis over the lease term as Occupancy expense in the Consolidated Statement of Activities. Lease agreements with lease and non-lease components are accounted for separately. Lease terms may include options to extend or terminate the lease when it is reasonably certain that the University will exercise that option. Finance lease ROU assets are included in Property, plant, and equipment, net, and the related liabilities are included in Debt, net in the Consolidated Balance Sheets.

#### **Net Asset Classes**

Net assets and revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. The net assets of the University are classified and reported as follows:

- **Without donor restrictions** Net assets that are not subject to donor-imposed stipulations and are available for operations or have been designated as quasi-endowment funds.
- With donor restrictions Net assets with donor restrictions are subject to donor-imposed stipulations and may be restricted by time or purpose, or may be restricted in perpetuity. Those restricted by time or purpose contain stipulations that may be or will be met either by actions of the University and/or by the passage of time. Those restricted in perpetuity are subject to stipulations that the asset be maintained permanently by the University. Generally, the donors permit the University to use all or part of the income earned on related investments for general or specific purposes.

All revenues, gains, and expenses not restricted by donors are included in net assets without donor restrictions and are generally available for operations. Contributions are reported as increases in the appropriate category of net assets, except contributions with restrictions that are met in the same fiscal year they are received are included in revenues without donor restrictions. Expirations of restrictions recognized on net assets, i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed, are reported as releases from net assets with donor restrictions to net assets without donor restrictions. Restrictions on gifts to acquire or construct long-lived assets are considered met in the period in which the assets are placed in service.

#### **Non-operating Activities**

Non-operating items include net investment returns that are available for future use, contributions with donor restrictions, net assets released from restrictions or for use in current year operations, changes in postretirement benefit obligations other than service costs, and significant non-recurring transactions not directly related to operations.

#### **Tuition, Fees, and Scholarships**

The University recognizes revenues from student tuition and fees within the fiscal year in which educational services are provided. Tuition discounts in the form of scholarships and grants-in-aid, including those funded by the endowment, research funds, and gifts, are reported as a reduction of tuition revenues and totaled \$397 million and \$370 million for the years ending June 30, 2024 and 2023, respectively. A tuition discount represents the difference between the stated charge for tuition and fees and the amount that is billed to the student and/or third parties making payments on behalf of the student. Cash payments to students, excluding compensation, are reported as Scholarships and fellowships expense in the Consolidated Statements of Activities.

THE GEORGE WASHINGTON UNIVERSITY 2023-2024 FINANCIAL REPORT

Summer-term tuition revenue and cash deposits received for summer housing contracts which span across the fiscal year-end are recognized to the extent the University has met the performance obligations as of the end of the fiscal year and the remainder is deferred to the following fiscal year. As of June 30, 2024, \$32.2 million of remaining performance obligations under open service contracts is reported as Deferred revenue and deposits on the Consolidated Balance Sheet. The University expects to recognize this entire amount in operating revenues during the fiscal year ending June 30, 2025. As of June 30, 2023, the University reported \$39.0 million of remaining performance obligations under open service contracts as Deferred revenue and deposits, which was recognized as operating revenues during the fiscal year ending June 30, 2024. As of June 30, 2022, the University reported \$36.8 million of remaining performance obligations under open service contracts as Deferred revenue and deposits, which was recognized as operating revenues during the fiscal year ending June 30, 2023.

Deferred revenue and deposits also includes tuition deposits received for future semesters of \$19.5 million and \$17.2 million as of June 30, 2024 and 2023, respectively. Tuition deposits primarily relate to the semester immediately following fiscal year end and the University recognizes revenue as the related performance obligations are met.

#### **Auxiliary Enterprises**

Auxiliary enterprises revenue is primarily composed of housing revenue. Revenue from housing is recognized as housing services are provided. Financial aid awarded specifically for housing is recorded as a reduction of auxiliary revenues and totaled \$2.4 million and \$2.5 million for the fiscal years ending June 30, 2024 and 2023, respectively.

#### **Grants and Contracts**

The University recognizes government and private sponsored agreements, grants and contracts as either contributions or exchange transactions. These grants and contracts are for various activities performed by the University, including but not limited to research and education programs. Most of the University's sponsored agreements are conditional contributions.

Typically, grant and contract agreements contain a right of return or right of release from obligation provision on the part of the grantor and the University has limited discretion over how funds transferred should be spent. As such, the University recognizes revenue for these conditional contributions when the related barrier to entitlement has been overcome.

For grants and contracts treated as exchange transactions, the University recognizes revenue when the University has a right to consideration from the sponsoring organization, which is typically based on costs incurred or milestones reached.

Any funding received in advance of revenue recognition is recorded in Deferred revenue and deposits on the Consolidated Balance Sheets, and totaled \$25.0 million and \$27.2 million as of June 30, 2024 and 2023, respectively.

#### **Patient Service Revenue**

The University recognizes patient service revenue associated with services provided by MFA to patients who have third party payor coverage on the basis of contractual rates for services rendered. MFA has agreements with third party payors including Medicare, Medicaid, and Blue Shield, as well as other commercial and managed care insurance carriers. Contracts for payment for clinical services are negotiated with each of the carriers at an amount less than the established billing rate. For uninsured patients who do not qualify for charity care, MFA recognizes revenue on the basis of its standard rates for services provided (or on the basis of discounted rates, if negotiated or provided by policy), reduced by estimated implicit price concessions for patients who are unable or unwilling to pay based on historical experience with each class of patients/payors. Patient service revenue is reported as estimated net realizable amounts from patients, third-party payors, government programs and others and is recognized in the period in which services are rendered. Patient service revenue also includes contracts with Universal Health Services, Inc. and other area hospitals to provide patient care services at those facilities.

#### **Tax Status**

The University is an exempt organization under Section 501(c)(3) of the Internal Revenue Code and, therefore, is not required to pay federal income tax on income related to its exempt purposes. The University is subject to tax on unrelated business income. The University has concluded that there are no material uncertain tax positions as of June 30, 2024 and 2023.

#### **Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts and disclosures at the date of the financial statements. Actual results could differ from these estimates.

#### **Reclassifications of Prior Year Amounts**

Certain prior year amounts have been reclassified to conform to the current year's presentation.

#### **NOTE 2 - LIQUIDITY AND AVAILABILITY OF RESOURCES**

The University regularly monitors liquidity required to meet its operating needs and commitments while striving to maximize the investment of available funds. In addition to financial assets available to meet general expenditures over the next twelve months, the University has liquidity resources in the form of available lines of credit (Note 11).

As of June 30, 2024 and 2023, the following assets could readily be made available within one year to meet general expenses:

(in thousands)			AS OF	JUNE 30, 2024			
	Financial assets		Unavai	lable within one year	Available for general expenditure within on year		
Cash and cash equivalents	\$	55,304	\$	4,749	\$	50,555	
Accounts receivable, net		147,865		13,699		134,166	
Contributions receivable, net		33,944		33,677		267	
Investments - pooled endowment		1,587,806		893,444		694,362	
Investments - endowment real estate		1,043,400		1,043,400		-	
Investments - other		240,564		226,720		13,844	
Loans and notes receivable, net		8,146		8,146		-	
Subtotal	\$	3,117,029	\$	2,223,835	\$	893,194	
Liquidity resources - available lines of credit					-	176,723	
Financial assets available for general expenditure within one year					\$	1,069,917	

(in thousands)			AS OF	JUNE 30, 2023		
	Financial assets		Unavailable within one year			able for general diture within one year
Cash and cash equivalents	\$	56,024	\$	4,823	\$	51,201
Accounts receivable, net		140,334		8,964		131,370
Contributions receivable, net		34,389		34,062		327
Investments - pooled endowment		1,397,442		786,584		610,858
Investments - endowment real estate		1,125,000		1,125,000		-
Investments - other		307,454		209,107		98,347
Loans and notes receivable, net		10,067		10,067		-
Subtotal	\$	3,070,710	\$	2,178,607	\$	892,103
Liquidity resources - available lines of credit					-	303,159
Financial assets available for general expenditure within one year					\$	1,195,262

#### **NOTE 3 - ACCOUNTS RECEIVABLE**

(in thousands)	JUN	JUNE 30			
	2024	2023			
Grants and contracts	\$ 39,368	\$ 39,472			
Patient care	34,133	30,727			
Student tuition and fee accounts	30,740	26,934			
Due from affiliation agreements	38,287	40,103			
Reinsurance	13,225	7,383			
Other	6,144	8,271			
Subtotal	161,897	152,890			
Patient care allowance for credit losses	(8,772)	(7,654)			
Other allowances for credit losses	(5,260)	(4,902)			
Total	\$ 147,865	\$ 140,334			

#### **NOTE 4 - CONTRIBUTIONS RECEIVABLE**

(in thousands)		NE 30		
			2023	
Unconditional promises expected to be collected in:				
Less than one year	\$	18,570	\$	19,403
One year to five years		19,560		16,790
Over five years		892		2,092
Subtotal		39,022		38,285
Allowance for uncollectible pledges		(2,670)		(1,430)
Unamortized discount to present value		(2,408)		(2,466)
Total	\$	33,944	\$	34,389

Contributions receivable expected to be fulfilled more than one year from the date of the financial statements are recorded at fair value at the date of the gift, discounted at 3.95% - 4.34% with the discount amortized over the life of the receivable.

At June 30, 2024 and 2023, the University had received notification of outstanding bequest intentions and certain conditional promises to give of approximately \$277 million and \$267 million, respectively. These intentions and conditional promises are not recognized as assets and, if received, will generally be restricted for specific purposes stipulated by the donors, primarily endowments for faculty support, scholarships, or general operating support of a particular department or division of the University.

In addition, at June 30, 2024 and 2023, the University had remaining available award balances on federal and private conditional grants and contracts for sponsored projects of \$232 million and \$202 million, respectively. These award balances are not recognized as assets and will be recognized as revenue as the projects progress and conditions are met, generally as expenses are incurred.

#### **NOTE 5 - INVESTMENTS**

(in thousands)	JUL	JUNE 30			
	2024	2023			
Annuities	\$ 17,421	\$ 17,392			
Balanced funds	21,864	19,658			
Cash and cash equivalents	36,567	38,066			
Fixed income:					
Asset-backed securities	20,062	51,081			
Corporate debt securities	31,714	57,515			
Government debt securities	112,799	88,862			
Other	61,597	60,824			
Global equity	919,660	772,682			
Hedge funds	305,258	268,999			
Private equity	207,756	191,709			
Real estate	1,072,029	1,152,424			
Split-interest agreements - Trusts held by others	46,838	45,282			
Unrealized gain on open futures contracts and swaps	4,753	4,511			
Other	5,216	3,891			
Net pending trades	8,236	57,000			
Total	\$ 2,871,770	\$ 2,829,896			

The University enters into derivative transactions for market risk management purposes only. The University has not and will not enter into any derivative transaction for speculative or profit generating purposes. As of June 30, 2024 and 2023, the fair value of the derivatives was not material.

The University holds a 28.56% interest in the Columbia Plaza Limited Partnership, whose income and distributions are accounted for under the equity method, which is included in Real estate at \$27.6 million and \$26.4 million as of June 30, 2024 and 2023, respectively.

#### **NOTE 6 - FAIR VALUE**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., the "exit price") in an orderly transaction between market participants at the measurement date. The fair value accounting standard provides a framework for measuring fair value and to categorize the inputs used in valuation techniques. The three levels of fair value established by the standard are as follows:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Quoted prices in markets that are not active or other pricing inputs that are either directly or indirectly observable.
- Level 3 Prices or valuation techniques in which one or more significant inputs or significant value drivers are unobservable. The determination of fair value for these financial instruments requires one or more inputs subject to significant management judgment or estimation.

#### ASSETS MEASURED AT FAIR VALUE ON A RECURRING BASIS

(in thousands)			2024					2023	
	Reported at fair value	to	ot subject fair value eporting	Total		ported at air value	to	ot subject fair value eporting	Total
Cash and cash equivalents Investments	\$ - 2,830,751	\$	55,304 41,019	\$ 55,304 2,871,770	\$	37,800 2,742,638	\$	18,224 87,258	\$ 56,024 2,829,896
Total	\$ 2,830,751	\$	96,323	\$ 2,927,074	\$ :	2,780,438	\$	105,482	\$ 2,885,920

Assets not subject to fair value reporting include cash deposits, a limited partnership investment where the University's interest exceeds 20% accounted for under the equity method of accounting, and pending trades.

For assets reported at fair value, the following table summarizes the valuation of financial instruments by pricing observability levels. Investments that use net asset value (NAV) as a practical expedient to estimate fair value are excluded from the fair value hierarchy.

(in thousands)	AS OF JUNE 30, 2024				
		CLASSIFIED			
	NAV	Level 1	Level 2	Level 3	Total Fair Value
Cash equivalents at fair value	\$ -	\$ -	\$ -	\$ -	\$ -
Investments:					
Annuities	-	-	9,499	7,922	17,421
Balanced funds	-	21,864	-	-	21,864
Cash and cash equivalents	-	36,567	-	-	36,567
Fixed income:					
Asset-backed securities	10,850	-	9,212	-	20,062
Corporate debt securities	15,620	-	16,094	-	31,714
Government debt securities	-	112,799	-	-	112,799
Other	46,666	14,531	400	-	61,597
Global equity	744,238	175,422	-	-	919,660
Hedge funds	305,258	-	-	-	305,258
Private equity	207,756	-	-	-	207,756
Real estate	-	288	-	1,044,174	1,044,462
Split-interest agreements - Trusts held by others	-	-	-	46,838	46,838
Unrealized gain - open futures contracts and swaps	-	1,170	3,583	-	4,753
Total investments at fair value	1,330,388	362,641	38,788	1,098,934	2,830,751
Total assets at fair value	\$ 1,330,388	\$ 362,641	\$ 38,788	\$1,098,934	\$ 2,830,751

(in thousands)	AS OF JUNE 30, 2023					
		CLASSIFIED				
	NAV	Level 1	Level 2	Level 3	- Total Fair Value	
Cash equivalents at fair value	\$ -	\$ 37,800	\$ -	\$ -	\$ 37,800	
Investments:						
Annuities	-	-	9,355	8,037	17,392	
Balanced funds	-	19,658	-	-	19,658	
Cash and cash equivalents	-	38,066	-	-	38,066	
Fixed income:						
Asset-backed securities	15,510	-	35,571	-	51,081	
Corporate debt securities	8,991	-	48,524	-	57,515	
Government debt securities	-	88,862	-	-	88,862	
Other	44,241	13,318	3,265	-	60,824	
Global equity	623,041	149,641	-	-	772,682	
Hedge funds	268,999	-	-	-	268,999	
Private equity	191,709	-	-	-	191,709	
Real estate	-	271	-	1,125,786	1,126,057	
Split-interest agreements - Trusts held by others	-	-	-	45,282	45,282	
Unrealized gain (loss) - open futures contracts and swaps	-	(41)	4,552	-	4,511	
Total investments at fair value	1,152,491	309,775	101,267	1,179,105	2,742,638	
Total assets at fair value	\$ 1,152,491	\$ 347,575	\$ 101,267	\$1,179,105	\$ 2,780,438	

The following estimates and assumptions were used to determine the fair value of each class of financial instruments listed above.

- Cash and cash equivalents These investments include cash deposits in investment funds, money market accounts, and other short-term, highly liquid investments. They are priced using independent market prices in the primary trading market and are classified as Level 1.
- **Annuities** These investments, associated with the University's deferred compensation plan, include both variable- and fixed-rate annuities. Level 2 assets are not publicly traded, but have established NAV or are based on quoted prices for similar assets. Level 3 assets are guaranteed fixed-annuity contracts issued by an insurance company.
- **Balanced Funds** These investments, associated with the University's deferred compensation plan, are mutual funds which hold a mix of equity and fixed income investments. These publicly-traded funds are categorized as Level 1.
- **Fixed income** These investments generally include asset-backed securities, convertible bonds, corporate debt, investment funds with fixed income portfolios, federal and municipal bonds, and U.S. Treasury notes. These assets are primarily valued using market prices, such as broker quotes, for the same or similar instruments. Securities in this category that trade in less active markets and are redeemable in the near term are typically categorized as Level 2. The fair value of fixed income investment funds not publicly traded has been estimated using the NAV of the funds which are calculated by the investment manager, and excluded from fair value leveling.
- **Global equity** These investments generally include separately held accounts, shares in commingled funds, and global equity holdings. Securities traded on an active exchange are priced using unadjusted market quotes for identical assets and are classified as Level 1. The fair value of commingled funds has been estimated using the NAV of the funds which are calculated by the investment manager, and excluded from fair value leveling.
- Hedge funds This investment is structured as a fund of funds vehicle and employs a diverse range of investment strategies, including long and short equity, long and short credit, quantitative, event-driven, and global macro. The fair value has been estimated using the NAV of the funds which are calculated by the investment manager, and excluded from fair value leveling.
- Private equity These investments generally include limited partnerships that are not publicly traded and cannot be redeemed because the investments include restrictions that do not allow redemption through maturity. The fair values of these investments have been estimated using the NAV of the funds, which are calculated by the investment manager and are excluded from fair value leveling. The valuation policies adopted by the manager are reviewed for propriety, consistency, compliance, and completeness. For a small percentage of these investments, the manager reported NAV is prepared using non-U.S. GAAP, which may differ from fair value reported under U.S. GAAP. Where material differences are known to exist, management bases its measurements on fair value estimates obtained from the investment managers and/or third-party valuation advisors. Quantitative information about the significant unobservable inputs used in arriving at these fair value measurements is not readily available. Changes to these inputs may result in significant changes to the fair value measurement and such changes could be material to the consolidated financial statements.

• **Real estate** - Real estate investment properties are valued based on results from professional independent appraisals and are included in Level 3. Different assumptions or changes in future market conditions could significantly affect the estimated fair value and such changes could be material to the consolidated financial statements.

During the year ending June 30, 2024, the University paid \$141.5 million to purchase a mixed use multi-family property, which is held as an investment within the Endowment. The land on which the building sits previously had been leased to the seller of the building. The ground lease terminated as a result of the transaction.

AS OF JUNE 30, 2024									
	Fair Value (in thousands)		Valuation Techniques	Unobservable Inputs	Rate	Weighted Average			
Mixed use multi-family property	\$	226,400	Income approach	Exit capitalization rate Discount rate	6.00% 7.50%	N/A N/A			
Office building	\$	163,000	Income approach	Exit capitalization rate Discount rate	8.25% 9.75%	N/A N/A			
Ground leased real estate	\$	654,000	Income approach	Capitalization rate Discount rate	4.75 - 5.25% 6.25 - 6.50%	4.91% 6.38%			

	AS OF JUNE 30, 2023									
Office building	Fair Value (in thousands)		Valuation Techniques	Unobservable Inputs	Rate	Weighted Average N/A N/A				
	\$	214,000	Income Exit capitalization rate 6.50% approach Discount rate 7.50%							
Ground leased real estate	\$	911,000	Income approach	Capitalization rate Discount rate	3.50 - 4.25% 5.25 - 6.00%	3.60% 5.50%				

• **Split-interest agreements - Trusts held by others** - The University's beneficial interests in perpetual trusts held by third parties are categorized as Level 3. These are valued using a discounted cash flow analysis based on the assumed timing and duration of those cash flows.

The University follows guidance that allows investment funds without a readily determinable fair value to report NAV or its equivalent as a practical expedient to estimate fair value if certain criteria are met. The fair values of the following investments have been estimated using reported NAV:

(in thousands)			2024		2023
Category of Investment	Fair value	Unfunded commitments	Redemption frequency	Redemption notice period	Fair value
Fixed income - asset-backed securities	10,850	\$ -	Quarterly	15 days	\$ 15,510
Fixed income - corporate debt securities	15,620	-	Quarterly	60-90 days	8,991
			Quarterly to redemption not permitted during		
Fixed income - other	46,666	14,032	life of fund	90 days to N/A	44,241
Global equity	744,238	-	Daily to quarterly	1-90 days	623,041
Hedge funds	305,258	-	Quarterly	90 days	268,999
Private equity	207,756	209,738	Redemption not permitted during life of fund	N/A	191,709
Total	1,330,388	\$ 223,770			\$ 1,152,491

The following investments do not permit redemption during the life of the fund:

- **Fixed income other** These assets are primarily composed of credit instruments and equity securities in North America and Europe. There are no funds in liquidation as of June 30, 2024.
- **Private equity** These assets are primarily composed of long term lock-up funds to include buyouts, growth equity, venture capital, distressed debt, and micro-capitalization securities. Distributions from the majority of these investments are received through the liquidation of the underlying assets. Timing of liquidation is unknown.

# **Changes in Level 3 Assets**

(in thousands)			2	2024		_
	Beginning of year	Net realized/ unrealized gains (losses)	Purchases/ additions	Sales/transfers	End of year	Total net gains (losses) included in earnings attributable to the change in net unrealized gains (losses) for assets still held at June 30, 2024
Real estate	\$ 1,125,786	\$ (223,113)	\$ 141,501	\$ -	\$ 1,044,174	\$ (223,113)
Split-interest agreements - trusts held by others	45,282	1,951	-	(395)	46,838	1,828
Annuities	8,037	286	152	(553)	7,922	-
Total	\$ 1,179,105	\$ (220,876)	\$141,653	\$ (948)	\$ 1,098,934	\$ (221,285)

(in thousands)		2023									
	Beginning of year	Net realized/ unrealized gains (losses)	Purchases/ additions	Sales/transfers	End of year	Total ne (losses) i in ear attribut the chang unrealize (losses) f still he June 30	ncluded nings able to ge in net ed gains or assets eld at				
Real estate	\$ 1,110,375	\$ (93)	\$ 15,504	\$ -	\$ 1,125,786	\$	(93)				
Split-interest agreements - trusts held by others	45,095	330	-	(143)	45,282		338				
Annuities	8,599	278	209	(1,049)	8,037		-				
Total	\$ 1,164,069	\$ 515	\$ 15,713	\$ (1,192)	\$ 1,179,105	\$	245				

Level transfers are accounted for at the beginning of the reporting period and are typically the result of a change in the observability of significant valuation inputs. There were no transfers in or out of Level 3 during the years ending June 30, 2024 or June 30, 2023.

Realized/unrealized gains on Level 3 assets included in changes in net assets are reported in the following revenue categories:

(in thousands)	2024			2023
	Investment income, net		me, Investment in net	
Total net gains (losses) included in changes in net assets	\$	(221,162)	\$	237
Change in net unrealized gains (losses) relating to assets still held at June 30	\$	(221,285)	\$	245

### **NOTE 7 - ENDOWMENT**

The University's Endowment (Endowment) consists of the unitized investment pool, investment real estate, and separately managed funds. The Endowment provides stable financial support to a wide variety of programs and activities in perpetuity, playing a critical role in enabling the University to achieve its mission. Programs supported by the Endowment include scholarships, chairs and professorships, fellowships, research activities, and libraries. The Endowment includes both donor-restricted endowment funds and quasi-endowment funds. Net assets associated with endowment funds, including quasi-endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions. Endowment funds without donor restrictions are quasi-endowments.

### **Interpretation of Relevant Law**

The University has interpreted the Uniform Prudent Management of Institutional Funds Act of 2007 (UPMIFA), absent explicit donor stipulations to the contrary, to allow spending from donor-restricted endowments in good faith and with the care that an ordinary prudent person would exercise after considering multiple factors. The University considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The preservation of the fund over time
- The purposes of the organization and the donor-restricted endowment fund
- General economic conditions including the possible effects of inflation and deflation
- · The investment policies and expected total return from income and the appreciation of investments
- Other resources of the organization

As a result of this interpretation, the University classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, and (b) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument. Appreciation on the donor-restricted endowment fund is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the University in a manner consistent with the standard of prudence prescribed by UPMIFA.

Summarized below are the changes in endowment funds by net asset classification.

(in thousands)		JUNE 30, 2024				
	Without Donor Restrictions	With Donor Restrictions	Total			
Endowment net assets, beginning of year	\$ 1,735,858	\$ 786,584	\$ 2,522,442			
Investment return, net	(93,449)	109,094	15,645			
Contributions	1,978	28,126	30,104			
Endowment payout	(74,303)	(36,114)	(110,417)			
Reinvestment of payout and internal transfers	176,180	5,754	181,934			
Endowment net assets, end of year	\$ 1,746,264	\$ 893,444	\$ 2,639,708			

(in thousands)	JUNE 30, 2023				
	Without Donor Restrictions	With Donor Restrictions	Total		
Endowment net assets, beginning of year	\$ 1,661,259	\$ 679,102	\$ 2,340,361		
Investment return, net	89,242	71,267	160,509		
Contributions	6,219	53,653	59,872		
Endowment payout	(71,882)	(31,402)	(103,284)		
Reinvestment of payout and internal transfers	51,020	13,964	64,984		
Endowment net assets, end of year	\$ 1,735,858	\$ 786,584	\$ 2,522,442		

### **Underwater Endowment Funds**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the University to retain as a fund of perpetual duration. Endowment corpus that is to be maintained in perpetuity totaled \$310.4 million and \$299.0 million as of June 30, 2024 and 2023, respectively.

As of June 30, 2024, a deficiency of \$1.3 million existed on an original gift value of \$14.5 million. As of June 30, 2023, a deficiency of \$5.2 million existed on an original gift value of \$84.6 million. The University's policies permit spending from underwater endowment funds, unless otherwise precluded by donor intent or relevant laws and regulations.

### **Investment Objectives and Risk Parameters**

The objective of the Endowment is to preserve and enhance the corpus of the endowment over time while also supporting the spending needs of the University. While it is the University's goal to maintain purchasing power in practice, it is not the University's accounting policy to accommodate purchasing power adjustments by classifying any additional portion of net appreciation as funds to be maintained in perpetuity. The level of risk is measured by the annualized standard deviation of quarterly portfolio returns and is expected to be that incurred by university endowments of similar size with similar return objectives over a complete market cycle.

### **Strategies Employed for Achieving Objectives**

Asset allocation policy is the cornerstone of a disciplined, consistent, and diversified approach to achieving the Endowment's investment objectives. The Endowment is broadly diversified across and within asset classes in order to minimize the impact of unexpected asset class and security specific adverse results and avoid excessive portfolio volatility. The Endowment's long-term target asset allocation is approved by the Committee on Finance and Investments of the Board of Trustees.

# Spending Policy and How the Investment Objectives Relate to Spending Policy

The University's Board of Trustees establishes a spending policy that determines how endowment distributions are made. The spending policy is designed to balance current and future spending requirements by ensuring that a portion of investment return is distributed to operations in the form of payout for current expenditure with the remainder reinvested to shield against inflation. Currently, payout is calculated as 4.5% of the rolling 12-quarter average market value, adjusted for new gifts received during the year. In establishing this policy, the University considered the long-term expected return on its endowment.

Accumulated appreciation in endowment funds with donor-restricted corpus is classified as net assets with donor restrictions until appropriated for spending under the spending policy. At the time of appropriation, the amount of investment income necessary to satisfy the spending policy for the endowment fund and related purpose restrictions, if applicable, is reflected as Net assets released from restriction, which reduces net assets with donor restrictions and increases net assets without donor restrictions. Any excess of income earned over the approved spending amount is retained in net assets with donor restrictions.

# **NOTE 8 - PROPERTY, PLANT, AND EQUIPMENT**

(in thousands)	JUNE 30			
		2024		2023
Land	\$	194,315	\$	197,641
Buildings		2,556,983		2,521,913
Construction in progress		86,180		40,982
Furniture and equipment		238,241		226,386
Library and historical research materials		44,029		42,413
Equipment under finance leases		25,108		26,389
Subtotal		3,144,856		3,055,724
Accumulated depreciation		(1,338,717)		(1,272,143)
Total	\$	1,806,139	\$	1,783,581

Depreciation expense was \$98.8 million and \$97.2 million for the fiscal years ending June 30, 2024 and 2023, respectively.

# **NOTE 9 - LEASES**

The University leases office space for academic, administrative, and medical practice purposes under operating leases expiring at various dates through 2043.

(in thousands)	JUNE 30			
Components of lease cost:		2024		2023
Operating lease cost	\$	18,599	\$	18,546
Finance lease cost:				
Amortization of right-of-use assets		4,800		5,614
Interest on lease liabilities		513		241
Total finance lease cost		5,313		5,855
Total lease cost	\$	23,912	\$	24,401

(in thousands) JUNE 30					
Supplemental cash flow information related to leases:	2024			2023	
Cash paid for amounts included in the measurement of lease liabilities:					
Operating cash flows from operating leases	\$	18,642	\$	18,494	
Operating cash flows from finance leases	\$	513	\$	241	
Financing cash flows from finance leases	\$	4,913	\$	5,875	
Right-of-use assets obtained in exchange for lease obligations:					
Operating leases	\$	12,893	\$	-	
Finance leases	\$	11,371	\$	2,710	

(in thousands)	JUNE 30, 2024			)24	JUNE 30, 2023			23
Supplemental balance sheet information related to leases:	C	perating		Finance	C	perating		Finance
Right-of-use assets Accumulated amortization	\$	146,021 (60,424)	\$	25,108 (10,041)	\$	136,689 (48,210)	\$	26,389 (17,808)
Right-of-use assets, net	\$	85,597	\$	15,067	\$	88,479	\$	8,581
Lease liabilities	\$	98,106	\$	14,410	\$	101,120	\$	7,363
Weighted Average Remaining Lease Term (years): Weighted Average Discount Rate:		7.66 3.93%		4.04 4.60%		6.79 3.81%		3.98 2.57%

(in thousands)	JUNE 3	30, 2024		
Lease maturity table:	Operating	Finance		
Fiscal Year Ending June 30:				
2025	\$ 19,589	\$ 4,867		
2026	17,592	4,169		
2027	16,688	3,128		
2028	13,938	2,794		
2029	12,757	412		
Thereafter	34,548	260		
Subtotal	115,112	15,630		
Less effects of discounting	(17,006)	(1,220)		
Total	\$ 98,106	\$ 14,410		

# **NOTE 10 - ACCOUNTS PAYABLE AND ACCRUED EXPENSES**

(in thousands)	JUL	30		
	2024	2023		
Accrued building construction payable	\$ 27,914	\$ 10,177		
Accrued interest payable	19,755	19,755		
Accrued other liabilities	48,059	42,902		
Accrued payroll and related liabilities	151,609	134,673		
Accumulated postretirement liability	6,101	6,240		
Split-interest agreements	8,129	8,220		
Self-insurance reserves	80,694	65,956		
Trade payables	26,191	15,459		
Other payables	10,561	10,623		
Total	\$ 379,013	\$ 314,005		

### **NOTE 11 - DEBT**

(in thousands)	JUNE 30							
		2024			2023			
	Final Scheduled Maturities	Ending Interest Rate	Amount Outstanding		0	Amount utstanding		
Taxable bonds:								
2013 Series General Obligation	9/15/2043	Fixed 4.363%	\$	170,000	\$	170,000		
2014 Series General Obligation	9/15/2044	Fixed 4.3%		300,000		300,000		
2015 Series General Obligation	9/15/2045	Fixed 4.868%		350,000		350,000		
2016 Series General Obligation	9/15/2046	Fixed 3.545%		250,000		250,000		
2018 Series General Obligation	9/15/2048	Fixed 4.126%		795,000		795,000		
Notes payable:								
GWU revolving credit facility, \$300.0 million	6/16/2027	BSBY + 0.45%		130,000		-		
MFA revolving credit facility, \$75.0 million	7/31/2025	SOFR + a variable %		68,277		46,841		
MFA unsecured subordinated loan	N/A	N/A		-		9,333		
MFA term loan with a vendor	7/31/2024	Fixed 3.5%		927		2,097		
MFA term loan with a national bank	4/5/2027	SOFR + a variable %		14,744		19,617		
MFA term loan secured by real estate	4/5/2028	SOFR + a variable %		30,960		31,832		
MFA term loans with a national bank	5/31/2029	Fixed 3.152 to 8.14%		4,383		-		
Subtotal				2,114,291		1,974,720		
Less: Debt issuance costs				(8,005)		(8,434)		
Plus: Finance lease liability				14,410		7,363		
Total			\$	2,120,696	\$	1,973,649		

Subsequent to June 30, 2024, the University repaid \$130.0 million on its revolving credit facility, with the final payment made on September 5, 2024.

MFA has swap agreements associated with a term loan with a national bank and the term loan secured by real estate, to convert the variable interest rates to fixed rates of 3.43% and 3.96%, respectively. During the year ending June 30, 2024, MFA increased the revolving credit facility from \$50.0 million to \$75.0 million, extended the term of the revolving credit facility to July 31, 2025, and converted all variable interest rates previously based on LIBOR to use SOFR plus a percentage that varies based on the deposit balance held at the bank. Further, MFA entered into new term loans with a national bank, with final maturities at various dates through May 31, 2029, and fixed interest rates on the various tranches ranging from 3.152% to 8.14%. The University guarantees certain debt obligations incurred by MFA and these loans are included as liabilities in the consolidated financial statements.

As of June 30, 2024, principal payments are due on bonds and note payable in accordance with the following schedule:

Fiscal Year Ending June 30	(	(in thousands)
2025	\$	7,936
2026		75,553
2027		136,599
2028		28,874
2029		329
Thereafter		1,865,000
Total	\$	2,114,291

### **NOTE 12 - COMMITMENTS AND CONTINGENCIES**

The University is a defendant in certain pending lawsuits. Based upon information currently available, management believes that any liability resulting therefrom will not materially affect the consolidated financial position or changes in net assets of the University.

Estimated medical malpractice claims include estimates of the ultimate costs for both reported claims and claims incurred but not yet reported. Insurance reserves at year-end are management's best estimate of the University's liability under its insurance policies.

Amounts received and expended by the University under various federal and state programs are subject to audit by government agencies. Management believes that adjustments, if any, which might result from such audits would not have a significant impact upon the consolidated financial position or changes in net assets of the University.

The federal government and many states have aggressively increased enforcement under Medicare and Medicaid anti-fraud and abuse litigation. Receipts from the Medicare and Medicaid programs account for a significant portion of net patient service revenue. MFA has implemented a program to monitor compliance with applicable laws and regulations, but the possibility of future government review and interpretation exists. MFA's management believes that it is in compliance with all applicable laws and regulations and is not aware of any pending or threatened investigations involving allegations of potential wrongdoing or noncompliance with laws and regulations.

#### **NOTE 13 - NET ASSETS**

Net assets and revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the University are classified and reported as follows:

- Without donor restrictions Net assets that are not subject to donor-imposed stipulations and are available for operations or have been designated as quasi-endowment funds.
- With donor restrictions Net assets with donor restrictions are subject to donor-imposed stipulations and may be restricted by time or purpose, or may be restricted in perpetuity. Those restricted by time or purpose contain stipulations that may be or will be met either by actions of the University and/or by the passage of time. Those restricted in perpetuity are subject to stipulations that the asset be maintained permanently by the University. Generally, the donors permit the University to use all or part of the income earned on related investments for general or specific purposes.

(in thousands) JUNE 30, 2024		JUNE 30	), 2024	
Nature of Specific Net Assets	Without Donor Restrictions	With Donor Restrictions	Total Net Assets	Required to be Held in Perpetuity
Donated building funds	\$ -	\$ 1,438	\$ 1,438	\$ -
Quasi-endowment funds	1,746,264	-	1,746,264	-
Donor restricted endowment funds	-	893,444	893,444	310,355
Loan funds	778	4,620	5,398	4,620
Contributions receivable	-	33,944	33,944	500
Split-interest funds	12,701	54,577	67,278	30,021
Patient care	(347,197)	-	(347,197)	-
Net investment in plant and other	(112,476)	65,863	(46,613)	13,702
Total	\$ 1,300,070	\$ 1,053,886	\$ 2,353,956	\$ 359,198

During the year ending June 30, 2024, the University drew on its revolving credit facility to purchase a mixed use multi-family property, which is part of the University's quasi-endowment funds. This created the deficit balance in Net investment in plant and other, Without donor restrictions.

(in thousands)	thousands) JUNE 30, 2023			
Nature of Specific Net Assets	Without Donor Restrictions	With Donor Restrictions	Total Net Assets	Required to be Held in Perpetuity
Donated building funds	\$ -	\$ 3,918	\$ 3,918	\$ -
Quasi-endowment funds	1,735,858	-	1,735,858	-
Donor restricted endowment funds	-	786,584	786,584	299,032
Loan funds	838	4,116	4,954	4,116
Contributions receivable	-	34,389	34,389	730
Split-interest funds	12,035	51,876	63,911	28,407
Patient care	(239,841)	-	(239,841)	-
Net investment in plant and other	25,891	70,634	96,525	17,802
Total	\$ 1,534,781	\$ 951,517	\$ 2,486,298	\$ 350,087

**NOTE 14 - PROGRAM AND SUPPORTING ACTIVITIES EXPENSE** 

(in thousands)			JUNE	30, 2024		
	Academic and student support	Patient care	Research	Total program	Support services	Total expenses
Salaries and benefits	\$ 587,928	\$ 254,058	\$ 129,994	\$ 971,980	\$ 97,672	\$ 1,069,652
Purchased services	163,251	58,584	75,862	297,697	24,904	322,601
Depreciation	78,730	6,622	5,576	90,928	7,875	98,803
Interest	71,309	7,386	4,624	83,319	4,337	87,656
Occupancy	58,663	13,510	6,057	78,230	4,736	82,966
Medical supplies	378	64,809	32	65,219	-	65,219
Scholarships and fellowships	19,764	-	-	19,764	-	19,764
Other	71,561	28,987	13,022	113,570	17,675	131,245
Total operating expenses	\$ 1,051,584	\$ 433,956	\$ 235,167	\$ 1,720,707	\$ 157,199	\$ 1,877,906
Other components of net periodic benefit cost	(245)	-	(57)	(302)	(38)	(340)
Total	\$ 1,051,339	\$ 433,956	\$ 235,110	\$ 1,720,405	\$ 157,161	\$ 1,877,566

(in thousands)		JUNE 30, 2023						
	Academic and student support	Patient care	Research	Total program	Support services	Total expenses		
Salaries and benefits	\$ 555,393	\$ 234,446	\$ 117,711	\$ 907,550	\$ 98,505	\$ 1,006,055		
Purchased services	143,208	66,287	69,883	279,378	20,034	299,412		
Depreciation	77,219	6,795	5,753	89,767	7,426	97,193		
Interest	63,738	6,274	4,189	74,201	10,666	84,867		
Occupancy	55,194	12,496	6,133	73,823	4,255	78,078		
Medical supplies	284	48,257	30	48,571	-	48,571		
Scholarships and fellowships	19,126	-	-	19,126	-	19,126		
Other	65,487	25,818	9,916	101,221	14,122	115,343		
Total operating expenses	\$ 979,649	\$ 400,373	\$ 213,615	\$ 1,593,637	\$ 155,008	\$ 1,748,645		
Other components of net periodic benefit cost	(425)	-	(96)	(521)	(66)	(587)		
Total	\$ 979,224	\$ 400,373	\$ 213,519	\$ 1,593,116	\$ 154,942	\$ 1,748,058		

Depreciation, interest, technology, and operation and maintenance of plant expenses are allocated across program and support functions. The University uses a variety of cost allocation methods to allocate expenses, such as square footage utilized and users of technology services.

THE GEORGE WASHINGTON UNIVERSITY 2023-2024 FINANCIAL REPORT

#### **NOTE 15 - RETIREMENT PLANS AND POSTRETIREMENT BENEFITS**

Full-time and regular part-time faculty and staff are eligible for participation in the University's defined contribution retirement program. The program is administered by the University. Independent vendors receive contributions for the plan for investment purposes and process distributions from the plan. Any present or future employee who completes two years of service becomes eligible to participate in the program.

The plan consists of both a noncontributory and a matching component. All eligible participants receive a contribution equal to 4% of their base salary. In addition, for those employees electing to participate in the matching portion of the program, the University contributes an additional amount equal to 1½% for each 1% of eligible compensation contributed by the employee, but not to exceed an amount equal to 6% of the participant's eligible compensation. Participants are immediately fully vested in both types of the University's contributions. Eligible participants direct the investment of contributions made on their behalf. For eligible participants who do not provide investment direction for contributions, the University contributions are invested in a Qualified Default Investment Alternative based on the expected year of retirement. University contributions to the retirement plan amounted to \$42.8 million and \$41.2 million for the years ending June 30, 2024 and 2023, respectively.

The University provides health care and life insurance benefits to certain retired employees. These employees become eligible for benefits after meeting age and service requirements. The University's postretirement benefit plan provides a Medicare health insurance exchange for retirees and long-term disability participants who are age 65 or older. A Retiree Health Savings Plan is provided for retirees who are under age 65 or are not Medicare eligible. The University's policy is to fund postretirement benefits as payments are made. Accounts payable and accrued expenses include accumulated postretirement liability of \$6.1 million and \$6.2 million as of June 30, 2024 and 2023, respectively.

### **NOTE 16 - SUBSEQUENT EVENTS**

The University has performed an evaluation of subsequent events through September 27, 2024, which is the date the financial statements were issued, noting no events which affect the financial statements as of June 30, 2024, other than as disclosed in note 11.

SUPPLEMENTARY CONSOLIDATING INFORMATION

# SUPPLEMENTAL SCHEDULE TO THE CONSOLIDATED FINANCIAL STATEMENTS CONSOLIDATING BALANCE SHEET

As of June 30, 2024 (in thousands)

	GWU		MFA		ELIMINATIONS		TOTAL	
ASSETS								
Cash and cash equivalents	\$	45,359	\$ 9,945	\$	-	\$	55,30	
Accounts receivable, net		118,896	62,681		(33,712)		147,86	
Contributions receivable, net		33,944	-		-		33,94	
nvestments		2,827,342	47,537		(3,109)		2,871,770	
oans and notes receivable, net		8,146	-		-		8,14	
Loans to MFA		272,107	-		(272,107)			
Property, plant, and equipment, net		1,736,619	69,520		-		1,806,139	
Operating lease right of use assets, net		52,216	67,060		(33,679)		85,597	
Other assets		42,578	8,134		(766)		49,94	
Total assets	\$	5,137,207	\$ 264,877	\$	(343,373)	\$	5,058,71	
LIABILITIES								
Accounts payable and accrued expenses	\$	268,868	\$ 143,841	\$	(33,696)	\$	379,013	
Deferred revenue and deposits		98,846	1,186		(766)		99,266	
Operating lease liability		60,139	71,662		(33,695)		98,10	
Debt, net		2,000,527	120,169		-		2,120,696	
Loans from GWU		-	272,107		(272,107)			
Funds advanced for student loans		7,674	-		-		7,67	
Total liabilities		2,436,054	608,965		(340,264)		2,704,755	
NET ASSETS								
Without donor restrictions		1,647,267	(344,088)		(3,109)		1,300,070	
With donor restrictions		1,053,886	-		-		1,053,88	
Total net assets		2,701,153	(344,088)		(3,109)		2,353,95	
Total liabilities and net assets	\$	5,137,207	\$ 264,877	\$	(343,373)	\$	5,058,71	

The accompanying notes are an integral part of these consolidating financial statements.

# SUPPLEMENTAL SCHEDULE TO THE CONSOLIDATED FINANCIAL STATEMENTS CONSOLIDATING STATEMENT OF ACTIVITIES

Year Ended June 30, 2024 (in thousands)

	GWU	MFA ELIMINATIONS			5 TOTAL		
OPERATING REVENUE							
Student tuition and fees, net	\$ 813,218	\$ -	\$	(133)	\$	813,085	
Patient care, net	-	313,066		-		313,066	
Grants and contracts including indirect cost recoveries	240,168	3,230		-		243,398	
Auxiliary enterprises, net	135,499	1,362		(6)		136,855	
Endowment income distributed for operations	100,091	-		-		100,091	
Medical education agreements	83,947	22,570		(33,049)		73,468	
Contributions	17,913	-		-		17,913	
Investment income used in operations	19,993	1,868		(9,507)		12,354	
Net assets released from restrictions	10,319	-		-		10,319	
Other	55,448	35,058		(30,248)		60,258	
Total operating revenue	1,476,596	377,154		(72,943)		1,780,807	
OPERATING EXPENSES							
Salaries and benefits	799,556	270,233		(137)		1,069,652	
Purchased services	301,225	67,633		(46,257)		322,601	
Depreciation	92,181	6,622		-		98,803	
Interest	80,269	16,894		(9,507)		87,656	
Occupancy	69,523	22,690		(9,247)		82,966	
Medical supplies	379	64,840		-		65,219	
Scholarships and fellowships	19,719	45		-		19,764	
Other	102,554	36,486		(7,795)		131,245	
Total operating expenses	1,465,406	485,443		(72,943)		1,877,906	
CHANGE IN NET ASSETS FROM OPERATING ACTIVITIES	11,190	(108,289)		-		(97,099)	
NON-OPERATING ACTIVITIES							
Investment income, net	43,664	-		-		43,664	
Net assets released from restriction	(10,319)	-		-		(10,319)	
Contributions, net	29,850	-		-		29,850	
Endowment income distributed for operations	(100,091)	-		-		(100,091)	
Other	720	933		-		1,653	
Total non-operating activities	(36,176)	933		-		(35,243)	
CHANGE IN NET ASSETS	(24,986)	(107,356)		-		(132,342)	
NET ASSETS AT THE BEGINNING OF THE YEAR	2,726,139	(236,732)		(3,109)		2,486,298	
NET ASSETS AT THE END OF THE YEAR	\$ 2,701,153	\$ (344,088)	\$	(3,109)	\$	2,353,956	

THE GEORGE WASHINGTON UNIVERSITY 2023-2024 FINANCIAL REPORT

# NOTES TO THE CONSOLIDATING FINANCIAL STATEMENTS

# **BASIS OF PRESENTATION - SUPPLEMENTARY CONSOLIDATING INFORMATION**

The consolidating supplemental schedules as of and for the year ending June 30, 2024, are derived from and relate directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating supplemental schedules are presented for purposes of additional analysis of the consolidated financial statements and are not a required part of the consolidated financial statements. The individual components of the consolidating schedules are disclosed in Note 1 to the consolidated financial statements.

# Board of Trustees

JUNE 1, 2024 - MAY 31, 2025

### **Grace E. Speights**

Chair

#### Mark H. Chichester

Vice Chair

### **Avram Tucker**

Secretary

Christine Piorkowski Barth Aaron Bates Charles R. Bendit Adam Conner Jeffrey Flaks
Regina James
Richard A. Jones
Todd Klein
Ali H. Kolaghassi
Pamela Lawrence
Luis Otero
Judith Lane Rogers
Michelle Rubin
Donna Hill Staton
Jennifer Park Stout
Camila Tapias

Ellen M. Granberg (ex-officio)

### **CHAIR EMERITI**

Oliver T. Carr, Jr.
John D. Zeglis
W. Russell Ramsey
Nelson A. Carbonell, Jr.

### TRUSTEES EMERITI

Richard Blackburn Nancy Broyhill Henry "Ric" Duques Emilio Fernandez I. Allan From David Gladstone Gary Granoff
Mark V. Hughes
Raymond J. Oglethorpe
The Honorable B. J. Penn
Linda D. Rabbitt
Sharon Percy Rockefeller
Mark R. Shenkman
Lydia W. Thomas
The Honorable Mark R. Warner
J. McDonald Williams

# University Officials

# **EFFECTIVE AUGUST 2024**

# UNIVERSITY ADMINISTRATORS

Ellen M. Granberg
President

# Neena Ali

Associate Vice President and University Controller

### Donna Arbide

Vice President for Development and Alumni Relations

### Hemant Bakshi

Vice President for Finance and Assistant Treasurer

### Charles Barber

Health Sciences

Vice President and General Counsel

# Barbara Bass (RESD '86) Vice President for Health Affairs; Dean School of Medicine and

Christopher Alan Bracey Provost and Executive Vice President for Academic Affairs Colette Coleman (M.B.A. '14) Vice Provost for Student Affairs and Dean of Students

### Bruno Fernandes

Executive Vice President, Chief Financial Officer and Treasurer

### Jav Goff

Vice Provost for Enrollment and Student Success

### Baxter Goodly (M.A. '01) Vice President for Safety and Operations

# Michael Lipitz

Associate Vice President and Director of Athletics

### Renee McPhatter

Associate Vice President for Government and Community Relations

# Sabrina Minor Vice President for Hu

Vice President for Human Resource Management and Development and Chief People Officer

### Ellen Moran

Vice President for Communications and Marketing

### Scott M. Mory (B.A. '96, J.D. '99) Senior Vice President and Chief of Staff

Terry Murphy
Deputy Provost for Academic
Affairs

Jonathan E. Post Vice President for Board Relations and Secretary of the University

### **ACADEMIC DEANS**

Alyssa Ayres Elliott School of International Affairs

Barbara L. Bass (RESD '86) School of Medicine & Health Sciences

Micheal J. Feuer Graduate School of Education and Human Development

# Lynn R. Goldman Milken Institute School of Public Health

# Susan Kelly-Weeder School of Nursing

### John Lach School of Engineering & Applied Science

Dayna B. Matthew *GW Law* 

Vanessa G. Perry School of Business (Interim)

# Liesl Riddle College of Professional Studies

Paul Wahlbeck Columbian College of Arts & Sciences

# **SUMMARY OF FINANCIAL RESULTS**

FINANCIAL RESULTS	YEAR END		
(in thousands)	2024	2023	
Assets	\$ 5,058,711	\$ 4,991,886	
Net assets	\$ 2,353,956	\$ 2,486,298	
(Decrease) increase in net assets	\$ (132,342)	\$ 58,860	
Investments	\$ 2,871,770	\$ 2,829,896	
Debt, net	\$ 2,120,696	\$ 1,973,649	
Operating revenues	\$ 1,780,807	\$ 1,674,267	
Operating expenses	\$ 1,877,906	\$ 1,748,645	
Non-operating activities	\$ (35,243)	\$ 133,238	
Capital expenditures	\$ 98,976	\$ 105,027	

ENROLLMENT		Δ	ACADEMIC YEAR EN	ID	
	2024	2023	2022	2021	2020
STUDENTS-FTE					
Undergraduate	10,561	10,497	10,553	10,589	11,459
Graduate	8,605	8,679	9,065	9,128	9,428
Law (J.D.)	1,657	1,640	1,658	1,710	1,532
Medical (M.D.)	732	742	725	722	715
Non-degree	201	210	210	149	241
Total fall enrollment	21,756	21,768	22,211	22,298	23,375
UNDERGRADUATE ADMISSIONS					
Applications	27,094	27,266	27,236	26,405	26,978
Selectivity Ratio	44%	49%	50%	43%	41%
Matriculation Ratio	22%	22%	19%	17%	24%
GRADUATE ADMISSIONS					
Applications	25,450	24,142	25,943	27,365	25,473
Selectivity ratio	55%	54%	58%	51%	50%
Matriculation ratio	31%	30%	30%	32%	36%
_AW (J.D.)					
Applications	8,530	9,234	10,826	8,146	8,019
Selectivity ratio	30%	26%	22%	35%	31%
Matriculation ratio	21%	21%	21%	19%	20%
MEDICINE (M.D.)					
Applications	12,598	12,107	12,917	11,772	12,057
Selectivity ratio	3%	2%	2%	3%	3%
Matriculation ratio	59%	63%	61%	57%	54%
DEGREES CONFERRED					
Baccalaureate	2,308	2,707	2,936	3,020	3,005
Master's	4,130	4,471	4,127	4,602	4,780
First professional	723	736	735	729	581
Doctoral	407	358	348	357	330



THE GEORGE WASHINGTON UNIVERSITY

WASHINGTON, DC